City Colleges of Chicago Transfer Guide
Bachelor of Science in Management

Available at:
NEIU Main Campus (Chicago, IL)

Why Choose Northeastern?

Northeastern Illinois University is committed to providing an affordable education. That's why our tuition and fees are among the most affordable of the Illinois public universities. We offer a **tuition guarantee program** that guarantees incoming students the same tuition rate for four years.

Northeastern offers more than 40 undergraduate degree and certificate programs, with classes on weekdays, evenings, weekends, and online. Small class sizes allow for students to pursue a more personal academic experience in one of the most ethnically diverse universities in the nation.

Management Program Description

Management is the art and science of managing and leading people, organizations and businesses. The central function of management is to create and maintain a productive and constructive environment for reaching organizational goals in an effective and efficient way. Majors will learn the theory and practice of management by studying organizations, entrepreneurship, production and operations management, international business and management, leadership, human resource management, management of change, and many other related topics as they pertain to the management of all sizes of organizations in both for profit and non-profit sectors.

Contact Information

Northeastern Illinois University Transfer Center: Students who have questions about transferring to Northeastern prior to admission may contact the Northeastern Transfer Center at (773) 442-4076 or email TransferSteps@neiu.edu.

College of Business and Management Program Advisement Office: Students who have questions about the program prior to admission may contact the Program Advisement Office at (773) 442-6111 or email P-Advise@neiu.edu.

Northeastern Illinois University Admission Requirements

- Students must have earned a minimum cumulative grade point average of 2.0 or higher for all college or university course work attempted. Students must be in good academic standing at the last college or university attended.
- Required documents are: application for admission, $30 nonrefundable application fee, and official transcripts from all colleges and universities.
- Additional Admission requirements and application materials, including the option to apply online can be found at www.neiu.edu/Transfer.
- Application deadlines are as follows:

Semester Applying	Deadline to Apply	International Student Deadline to Apply
Fall	July 15	June 15
Spring	November 1	October 1
Summer I	April 1	March 1
Summer II	May 1	April 1

College of Business and Management Admission Requirements

You must meet the following required College of Business and Management admission standards in order to declare a major or minor and become eligible to enroll in 300-level upper division business courses:

1.) **Complete the General Education requirements.**
2.) **Complete Foundation Courses** with a grade point average of **2.50** or higher**.** A grade of "C" or higher is required in each Foundation Course.
3.) **Complete at least 60 total credit hours of course work** with a cumulative grade point average of **2.00** or higher. (The 60 credit hours include General Education and Foundation Courses.)
4.) **Apply for and be approved for admission to the College of Business and Management.**

College of Business and Management Transfer Policies

- The College of Business and Management may evaluate business coursework for currency and may reject courses that are deemed to be dated (generally defined as six or more years old). These courses must be repeated.
- The College of Business and Management generally accepts up to **24 transfer** credits for Foundation, Core, and major equivalent courses so long as the transferred course is at the same or higher level as its Northeastern equivalent. All transfer students must take a minimum of 10 business and management courses at Northeastern.
- The College of Business and Management does not grant credit or other recognition for grades lower than "C," pass-fail courses, satisfactory grades ("S") or incompletes.

General Education Requirements

Three options are available to students who plan to complete their General Education requirements at CCC.

- **Associate of Arts or Associate of Science degree:** Students who transfer with an approved Illinois Community College Board (ICCB) Model Associate of Arts degree will have met Northeastern Illinois University's General Education requirements. Students who transfer with an Associate of Science degree granted December 2016 or later may need to take one additional Humanities course and one additional Social and Behavioral Sciences course to meet Northeastern's General Education requirements.
- **Completion of the *Illinois Articulation Initiative (IAI):*** Students who transfer after completing the Illinois Articulation Initiative (IAI) will have met their General Education requirements.
- ***Transfer Course Lists* for CCC:** Students may choose to meet their General Education requirements by selecting courses from Northeastern's Transfer Course Equivalency Guides, available at: www.neiu.edu/Transfer. ***When choosing this option, please use the following Northeastern Illinois University General Education guide:***

Northeastern Illinois University General Education Program The General Education Program requires a minimum of **36 credit hours** of courses distributed among 5 areas.		
Northeastern Illinois University Requirement	**Credits**	**City Colleges of Chicago equivalent (if any)**
Math / Quantitative Reasoning **1 course**	3	• **MATH 144 – Finite Mathematics at CCC** is recommended as the course is required to fulfill Foundation requirements.
Social / Behavioral Sciences **3 courses**	9	• No more than two courses from the same department may be used. • It is recommended that students take **ECON 201 – Economics I** and **ECON 202 – Economics II at CCC** as both courses are required to fulfill College of Business and Management requirements.

Natural Sciences **3 courses**	9	• No more than two courses from the same department may be used. • One course must have a **lab** component.
Fine Arts **2 courses**	6	• No more than one course from the same department may be used.
Humanities **3 courses**	9	• No more than two courses from the same department may be used. • No more than two foreign language courses may be used to fulfill this requirement. • It is recommended that students take **PHIL 107 – Ethics or BUSINESS 200 – Business Ethics at CCC** as one of those courses is required to fulfill Foundation requirements.
Non-General Education Requirements **2 courses**	6	• ENGLISH 101 English Composition I and ENGLISH 102 – English Composition II at CCC with a grade of "C" or better.

Degree Plan*

D: Degree
GECC: General Education Core Curriculum

Semester-by-Semester Program Plan for Full-Time Students

**All plans can be modified to fit the needs of part-time students by adding additional semesters*

D	GECC	Semester 1	CCC Category	NEIU Category	Achievements and Next Actions
•	•	ENGLISH 101 – Composition I (3)	Communication	Bus Foundation – ENGL 101 Writing Requirement	**DO THIS** – Meet with advisor to discuss academic goals and plan coursework **DO THIS** – Visit your campus Advising Center
•		BUSINES 181 – Financial Accounting (4)	Elective	Bus Foundation – ACTG 201	
•	•	ECON 201 – Macroeconomics (3)	Social Science	Business Core – ECON 215 General Education	
•	•	Fine Arts (3)	Fine Arts	General Education	
•	•	MATH 140 – College Algebra (4)	Mathematics	Math/Quantitative Reasoning	
				17 CREDIT HOURS	
D	**GECC**	**Semester 2**	**CCC Category**	**NEIU Category**	
•	•	ENGLISH 102 – Composition II (3)	Communication	Bus Foundation – ENGL 102	**DO THIS** – Mid-term check-in with advisor **DO THIS** – Apply to NEIU's Guaranteed and Dual Admission Program (GDA)
•		BUSINES 182 – Managerial Accounting (4)	Elective	Bus Foundation – ACTG 202	
•	•	PHIL 107 – Ethics or BUSINES 200 – Business Ethics (3)	Humanities or Elective	Bus Foundation – PHIL 213 or PHIL 215 General Education (213 or 215) Human Relations (213)	
•	•	SPEECH 101 – Fundamentals of Communication (3)	Communication	General Education	
				13 Credit Hours	
D	**GECC**	**Semester 3**	**CCC Category**	**NEIU Category**	
•	•	Life Science or Physical Science course (3-4)	Life/Physical Science	General Education	**DO THIS** – Mid-term check-in with advisor **DO THIS** – Begin seeking additional four year funding **DO THIS** – Apply for admission to NEIU
•	•	Humanities (3)	Humanities/Fine Arts	General Education	
•	•	ECON 202 – Microeconomics (3)	Social Science	Bus Foundation – ECON 217 General Education	
•		BUSINES 214 – Legal Environment of Business (3)	Elective	Bus Foundation – BLAW 285	
•	•	MATH 144 – Finite Mathematics (4)	Mathematics	Bus Foundation – MATH 165 Math/Quantitative Reasoning	
				16-17 Credit Hours	

D	GECC	Semester 4	CCC Category	NEIU Category	
•	•	Life Science or Physical Science course (3-4)	Life/Physical Science	General Education	**DO THIS** – Petition to graduate **COMPLETION** of Associate of Arts Degree **DO THIS** – Register for NEIU orientation (once admitted)
•	•	Human Diversity Course (3)	Human Diversity	General Education	
•	•	Social Science Course (3)	Social Science	General Education	
•		Elective Course or Humanities Course (3)	Elective or Humanities	Elective or General Education	
•		Elective (3)	Elective	Elective	
				15-16 Credit Hours	
				MINIMUM TOTAL AA CREDIT HOURS: 62 **WRITTEN PATHWAY CREDIT RANGE: 61-63**	

Note:

- All students who earn an Associate of Arts Degree from City Colleges of Chicago enter Northeastern with 64 hours of transfer credit, even if they earned less than 64 credit hours. See the NEIU Transfer Policy for further information.
- Business Foundation and Core courses are the same across all College of Business and Management programs; Accounting, Finance, General Business Administration, Management, and Marketing.

Northeastern Illinois University

All plans can be modified to fit the needs of part-time students by adding additional semesters

Semester 5	NEIU Category	Achievements and Next Actions
ABF 350 Management Information Systems (3)	Business Core	**DO THIS** – Meet with your College of Business and Management advisor **DO THIS** – Declare your major in Management
MKTG 350 Principles of Marketing (3)	Business Core	
MNGT 368 Business Statistics (3)	Business Core	
MNGT 370 WIP: Managing Global Business Organization (3)	Business Core	
General Elective (3)	Elective	
	15 Credit Hours	
Semester 6	**NEIU Category**	**Achievements and Next Actions**
FINA 360 Principles of Financial Management (3)	Business Core	**DO THIS** – Meet with your College of Business and Management advisor
MNGT 371 Organizational Behavior (3)	Major Requirement	
MNGT 377 Production/Operations Management (3)	Business Core	
Management Elective (3)	Major Requirement	
General Elective (3)	Elective	
	15 Credit Hours	
Semester 7	**NEIU Category**	**Achievements and Next Actions**
MNGT 372 Organization Theory and Design (3)	Major Requirement	**DO THIS** – Meet with your College of Business and Management advisor **DO THIS** – Apply for graduation **DO THIS** – Meet with Career Counseling
MNGT 379 Business Analytics (3)	Business Core	
Management Elective (3)	Major Requirement	
Management Elective (3)	Major Requirement	
General Elective (3)	Elective	
	15 Credit Hours	
Semester 8	**NEIU Category**	**Achievements and Next Actions**
MNGT 381 International Business and Management (3)	Major Requirement	**DO THIS** – Meet with your College of Business and Management advisor **DO THIS** – Meet with Career Counseling
MNGT 393 Strategic Management (3)	Major Requirement	
Management Elective (3)	Major Requirement	
General Elective (2)	Elective	
	11 Credit Hours	
	BACHELOR'S DEGREE MINIMUM TOTAL: 120 CREDIT HOURS	

Proficiency Exams

For some of its upper-division courses, the College offers *Proficiency Exams* that allow recognition of equivalent lower-division course work. If you've taken one of the following lower-division courses, you may be able to earn a waiver (but not upper-division credit) for that course by passing its Proficiency Exam. **Note: You must earn a grade of "C" or better in a 200 level course taken within the last six years in order to qualify for one of the following Proficiency Exams:**

- ✓ Principles of Financial Management
- ✓ Principles of Marketing
- ✓ Business Law I
- ✓ Business Law II
- ✓ Cost Accounting
- ✓ Intermediate Financial Accounting I
- ✓ Intermediate Financial Accounting II
- ✓ Federal Income Tax (Individual)
- ✓ Auditing
- ✓ Management Information Systems
- ✓ Business Statistics

For more information, e-mail or call the CBM's Program Advisors: P-Advise@neiu.edu or (773) 442-6111.

Financial Aid and Scholarships

For information about financing your education at Northeastern, including Financial Aid and Scholarship opportunities, please see our website: http://www.neiu.edu/financial-aid/. You may also contact our Financial Aid Office directly at (773) 442-5016 or email Financial-Aid@neiu.edu. If you are completing the Free Application for Federal Student Aid (FAFSA), Northeastern's federal School code is **001693**.

Provost and Deans Merit Scholarships for TRANSFER students*:

Scholarship	Amount Awarded	Credit Hour Requirement	GPA Requirement	Residency Requirement	NEIU Enrollment Requirement
Provost Merit	$2,000	60+ credit hours	3.50 GPA	Illinois Residency	Full-Time (12+ credit hours)
Deans Merit	$1,000	60+ credit hours	3.0 GPA	Illinois Residency	Full-Time (12+ credit hours)

Until all of the scholarships are awarded, students who meet these qualifications will automatically be considered for the Provost and Deans Merit Scholarships at the time of applying for admission to Northeastern. Completing an additional application is not necessary. The Office of Scholarships may be reached at (773) 442-4606 or scholarships@neiu.edu.

College of Business and Management Merit Tuition Waiver Scholarship

- Must have a 3.00 cumulative GPA or higher
- One page written essay describing your objectives, skills, and accomplishments as they relate to your current or anticipated college major.
- An official college transcript.
- Two current letters of recommendation from teachers and/or employers.

Note: The College of Business and Management has other scholarships available to transfer students based on many different criteria. Students who meet these qualifications are not automatically considered for any of these scholarships and must submit separate applications for each one that they would like to be considered for. Students must also reapply for these scholarships each term. For more information on College of Business and Management specific scholarships, contact Diana Valdez at (773) 442-6101 or D-Manzanares@neiu.edu for details.