

**NORTHEASTERN ILLINOIS
UNIVERSITY FOUNDATION**

FINANCIAL STATEMENTS

JUNE 30, 2019

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

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FY2019 Northeastern Illinois University Foundation

Management Discussion and Analysis

This document presents management's discussion and analysis of the financial performance of the Northeastern Illinois University Foundation during the fiscal year ended June 30, 2019. This discussion should be read in conjunction with the financial statements and footnotes and is designed to focus on current activities, resulting changes, currently known facts, and outlook. The financial statements, footnotes and this discussion are the responsibility of the Foundation's management.

Reporting Entity

The Northeastern Illinois University Foundation is a not-for profit corporation and is considered to be a component unit of the State of Illinois and Northeastern Illinois University (the University), as defined by the Governmental Accounting Standards Board (GASB) Statement No. 39. This statement defines component units as organizations for which "the substance and significance of their relationship between the organization and the primary government or its component units would be such that the exclusion of that organization from the reporting entity's financial statements would render those statements misleading or incomplete from the perspective of the financial statement user." Accordingly, the Foundation is included in the University's financial statements as a discrete component unit.

Established in 1969, the NEIU Foundation functions as an independent Illinois not-for-profit organization whose corporate mission is to advance the interests and welfare of the University. The Foundation is the official fundraising and private gift-receiving agency for the University.

The primary responsibilities of the Foundation are to develop private support on behalf of the University, to promote the University's mission and to receive and administer contributions. In this way, the Foundation plays a vital role in ensuring that the University remains highly affordable while retaining the highest academic standards. Private contributions, when added to state resources, add an extra dimension of support that otherwise would not be possible.

Using the Annual Report

These financial statements are prepared in accordance with the guidance found in U.S. Generally Accepted Accounting Principles and the statements issued by the Financial Accounting Standards Board (FASB). These financial statements focus on the financial condition of the Foundation, the results of operations and cash flows of the Foundation as a whole.

The annual report includes four financial statements: the Statement of Financial Position, the Statement of Activities, the Statement of Functional Expenses, and the Statement of Cash Flows. An explanation of the financial statement presentation follows.

The **Statement of Financial Position** reflects the assets and liabilities of the Foundation using the accrual basis of accounting, whereby revenues and assets are recognized when the service is provided, and expenses and liabilities are recognized when a service is delivered to the Foundation, regardless of when cash is exchanged. The Statement of Financial Position presents the financial position of the Foundation at a specified point in time. The difference between total assets and total liabilities, known as net assets, is one indicator of the current financial condition of the Foundation. The increase or decrease in net assets that occurs over time indicates the improvement or erosion of the Foundation's financial condition.

The **Statement of Activities** presents the revenues earned and expenses incurred during the fiscal year. Revenues and expenses are reported as either Support and Program Revenue or Other Revenues and Gains (Losses). Investment income is reflected under Other Revenues. While volatility in market performance throughout the fiscal year slowed investment gains that had been seen through FY18, investment income had a positive return and resulted in a gain of 4.4%. Payments made to the University for scholarships and grants combined with University Support for academic programs represent approximately 75% of Foundation expenses.

The **Statement of Functional Expenses** presents the Foundation's reported expenses categorized by both natural classification and function, following accounting requirements. Program service expenses are the direct and indirect costs related to providing the organization's programs and social services. Supporting services are expenses related to those activities that help the Foundation complete its mission to raise funds for the benefit of the University and its students.

The **Statement of Cash Flows** presents information about the cash receipts and cash payments the Foundation incurred during the fiscal year. The Foundation is required to use the direct method of presentation for this statement, which indicates the cash effects categorized by operations, financing activities, and investing activities.

The accompanying **Notes to Financial Statements** are a crucial component of the report because they provide more detailed information regarding the items presented on the face of the financial statements, as well as the significant accounting policies of the Foundation.

The Foundation's Future

The Foundation operates with the purpose of supporting the University's mission to provide an exceptional environment for learning, teaching, and scholarship, and to prepare a diverse community of students for leadership and service in our region and in a dynamic, multicultural world. As state appropriated funds continue to decline and cover less of the University's operating budget, private support plays an ever-increasing role in helping Northeastern Illinois University enhance educational opportunities for students to achieve their goals, and to engage in mission-centered work that would not otherwise be possible.

The Foundation's operations are supported by its unrestricted funds and with staff and facility use provided by the University. The Foundation continues to build upon its fundraising success, generating increased giving that will help sustain the Foundation's operations and provide greater programmatic benefit to serve the University's mission. The Foundation continues to budget conservatively, and works closely with University administration to align unrestricted resources with strategic priorities. In Fiscal Year 2019, the University completed its inaugural fundraising campaign, *Transforming Lives: The Campaign for Northeastern Illinois University*, exceeding the \$10 million goal by \$2.94 million.

In fiscal year 2019, 36% of the 2,036 unique donors were first-time donors. The Foundation has a high rate of retention for new donors year over year, and we expect continued growth to the Foundation's donor base as an outcome of our hard work. The Foundation's continuing strategy includes:

- Engaging alumni through personal and professional networks;
- Continuing high-impact events such as NEIU Weekend, the Golden Gala, the Scholar / Donor Luncheon and the Chuck Kane Scholarship Golf Event;
- Leveraging the University's recent branding and personality study to leverage key messages for constituent outreach and engagement;
- Connecting with University stakeholders via social media and direct mail;
- Increasing corporate and foundation partnerships;
- Continuing its work to create a culture of philanthropy among current students;
- Carrying out the Foundation's strategic plan, which will include expanding networks by adding new board members and conducting strategic outreach;
- Working closely with the University president to identify key fundraising priorities.

Challenges that the Foundation faces in fiscal year 2020 and beyond include:

- University budgets have decreased overall in fiscal year 2020, including a reduction in the Division of Institutional Advancement operating budget from which fundraising outreach and alumni relations programming flows;
- The increased standard deduction provides less tax incentive for charitable giving;
- Increased competition for students in environment of decreased state population;
- The potential for market volatility in the current political and economic environment;
- And the increasingly competitive environment for philanthropic dollars.

The Foundation, working together with University leadership and the broader University constituency will continue to engage donors and potential donors. Equipped with energized leadership, sound structures and a strategic plan with ambitious goals, the Foundation will continue to achieve its mission for the benefit of Northeastern Illinois University.



INDEPENDENT AUDITORS' REPORT

Board of Directors
Northeastern Illinois University Foundation
Chicago, Illinois

We have audited the accompanying financial statements of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION (a not-for-profit organization) which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Foundation's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Supplementary Information

Management has presented a Management's Discussion and Analysis on pages 3 through 5 to supplement the basic financial statements. Management believes such information, although not a part of the basic financial statements, to be an essential part of the financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated October 18, 2019 on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Karady J Davis LLP

October 18, 2019

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

STATEMENTS OF FINANCIAL POSITION

As of June 30	2019	2018
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents		
Held for Foundation	\$ 1,424,497	\$ 1,175,938
Held in Custody	397,512	294,262
Short-Term Investments, at Market		
Held for Foundation	1,396,560	931,179
Held in Custody	—	3,076
Contributions and Other Receivables	57,967	521,521
Certificate of Deposit, Held in Custody	—	99,980
Prepaid Expenses	6,000	—
Total Current Assets	<u>3,282,536</u>	<u>3,025,956</u>
NONCURRENT ASSETS		
Endowment Investments	12,418,297	11,479,608
Assets Held Under Split-Interest Agreements	868,851	878,179
Other Assets	8,000	8,000
Total Noncurrent Assets	<u>13,295,148</u>	<u>12,365,787</u>
	<u>\$ 16,577,684</u>	<u>\$ 15,391,743</u>
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 12,117	\$ 17,353
Obligations Under Split-Interest Agreements - Current Portion	41,206	46,804
Custodial Funds	397,512	397,318
Total Current Liabilities	<u>450,835</u>	<u>461,475</u>
LONG-TERM LIABILITIES		
Obligations Under Split-Interest Agreements	<u>474,049</u>	<u>558,289</u>
Total Liabilities	<u>924,884</u>	<u>1,019,764</u>
NET ASSETS		
Without Donor Restrictions	817,902	781,644
With Donor Restrictions - Time and Purpose	2,063,005	1,837,641
With Donor Restrictions - Endowment	12,771,893	11,752,694
Total Net Assets	<u>15,652,800</u>	<u>14,371,979</u>
	<u>\$ 16,577,684</u>	<u>\$ 15,391,743</u>

STATEMENTS OF ACTIVITIES

	2019				2018			
	Without Donor Restrictions	With Donor Restrictions Time and Purpose		Total	Without Donor Restrictions	With Donor Restrictions Time and Purpose		Total
REVENUE								
Support and Program Revenue								
Contributions	\$ 85,316	\$ 1,530,709	\$ 726,529	\$ 2,342,554	\$ 25,284	\$ 1,721,166	\$ 938,216	\$ 2,684,666
Special Event Admissions		127,144		127,144	6,775	96,145		102,920
Personal Service Costs, Facility Use and Other Costs Provided by NEIU to the Foundation	688,739			688,739	356,921			356,921
Total Operating Revenues	774,055	1,657,853	726,529	3,158,437	388,980	1,817,311	938,216	3,144,507
Other Revenues and Gains (Losses)								
Investment Income	18,437	265,617	212,160	496,214	22,938	174,812	417,680	615,430
Other Revenue	745			745	—	4,566		4,566
Change in Value of Split Interest Agreements			80,510	80,510			(35,558)	(35,558)
Total Other Revenue and Gains (Losses)	19,182	265,617	292,670	577,469	22,938	179,378	382,122	584,438
Total Support, Revenue and Gains	793,237	1,923,470	1,019,199	3,735,906	411,918	1,996,689	1,320,338	3,728,945
NET ASSETS RELEASED FROM RESTRICTION								
Satisfaction of Restrictions	1,698,106	(1,698,106)		—	1,604,732	(1,604,732)		—
EXPENSES								
Program Services								
Grants, Awards, Scholarships and Fellowships	1,164,267			1,164,267	1,028,222			1,028,222
University Support	686,307			686,307	520,806			520,806
Supporting Services								
Management and General	260,892			260,892	268,745			268,745
Fundraising								
Development	331,120			331,120	86,890			86,890
Direct Expenses for Special Events	12,499			12,499	59,141			59,141
Total	2,455,085			2,455,085	1,963,804			1,963,804
Bad Debt Loss				—	13,000		10,696	23,696
Total Expenses	2,455,085			2,455,085	1,976,804		10,696	1,987,500
CHANGE IN NET ASSETS	36,258	225,364	1,019,199	1,280,821	39,846	391,957	1,309,642	1,741,445
Net Assets, Beginning of Year	781,644	1,837,641	11,752,694	14,371,979	741,798	1,445,684	10,443,052	12,630,534
NET ASSETS, ENDING	\$ 817,902	\$ 2,063,005	\$ 12,771,893	\$ 15,652,800	\$ 781,644	\$ 1,837,641	\$ 11,752,694	\$ 14,371,979

STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2019

	Program Services		Supporting Services			Total Expenses
	Grants, Awards Scholarships and Fellowships	University Support	Management and General	Fundraising and Development	Direct Expenses for Special Events	
Grants and Awards - NEIU	\$ 602,207	\$ —	\$ —	\$ —	—	\$ 602,207
Grants and Awards - Other	100,576	—	—	—	—	100,576
Scholarships and Fellowships	461,484	—	—	—	—	461,484
Donated Personal Service Costs	—	154,040	217,723	316,976	—	688,739
Bank and Credit Card Fees	—	—	—	4,872	—	4,872
Conferences and Meetings	—	4,975	6,981	—	—	11,956
Contractual Services	—	69,794	—	—	—	69,794
Donor Cultivation and Stewardship	—	34,971	1,520	8,614	—	45,105
Dues and Subscriptions	—	867	—	—	—	867
Event Expenses						
Event Rental	—	11,916	—	—	—	11,916
Merchandise & Prizes	—	3,262	—	—	174	3,436
Other Event Expenses	—	27,602	—	—	3,441	31,043
Refreshments	—	28,196	—	—	8,884	37,080
Honorarium	—	69,343	1,500	—	—	70,843
Marketing	—	15,820	—	—	—	15,820
Miscellaneous	—	21,688	5,247	—	—	26,935
Office Expense	—	1,082	3,536	—	—	4,618
Postage	—	747	11	—	—	758
Printing	—	8,136	—	441	—	8,577
Professional Fees	—	137,630	21,440	—	—	159,070
Accounting and Audit Fees						
Repairs and Maintenance	—	60,808	—	—	—	60,808
Supplies	—	18,460	982	—	—	19,442
Travel	—	16,970	1,952	217	—	19,139
	\$ 1,164,267	\$ 686,307	\$ 260,892	\$ 331,120	\$ 12,499	\$ 2,455,085

STATEMENTS OF FUNCTIONAL EXPENSES (Continued)

For the Year Ended June 30, 2018

	Program Services		Supporting Services			Total Expenses
	Grants, Awards Scholarships and Fellowships	University Support	Management and General	Fundraising and Development	Direct Expenses for Special Events	
Grants and Awards - NEIU	\$ 379,472	\$ —	\$ —	\$ —	—	\$ 379,472
Grants and Awards - Other	333,083	—	—	—	—	333,083
Scholarships and Fellowships	315,667	—	—	—	—	315,667
Donated Personal Service Costs	—	59,498	222,395	75,028	—	356,921
Bank and Credit Card Fees	—	68	7,153	—	—	7,221
Bad Debt Expense	—	—	3,150	—	—	3,150
Conferences and Meetings	—	10,167	685	2,738	—	13,590
Consulting	—	975	9,075	—	—	10,050
Donor Cultivation and Stewardship	—	11,327	—	1,427	—	12,754
Dues and Subscriptions	—	100	1,054	—	—	1,154
Event Expenses						
Event Rental	—	37,890	—	—	21,530	59,420
Merchandise and Prizes	—	—	—	—	4,939	4,939
Other Event Expenses	—	—	—	—	17,480	17,480
Refreshments	—	—	—	—	9,526	9,526
Service Fee	—	—	—	—	5,666	5,666
Honorarium	—	33,205	—	—	—	33,205
Marketing	—	18,605	—	—	—	18,605
Miscellaneous	—	25,422	1,973	971	—	28,366
Office Expense	—	61	—	—	—	61
Postage	—	1,240	468	1,403	—	3,111
Printing	—	5,856	1,649	4,947	—	12,452
Professional Fees	—	245,974	20,425	—	—	266,399
Repairs and Maintenance	—	14,800	457	—	—	15,257
Supplies	—	30,561	191	94	—	30,846
Telephone	—	—	—	—	—	—
Travel	—	25,057	70	282	—	25,409
	\$ 1,028,222	\$ 520,806	\$ 268,745	\$ 86,890	\$ 59,141	\$ 1,963,804

See accompanying notes.

STATEMENTS OF CASH FLOWS

For the Years Ended June 30	2019	2018
CASH FLOWS FROM OPERATING ACTIVITIES		
Contributions	\$ 2,079,579	\$ 1,628,450
Event Admissions	127,144	99,700
Other Receipts	745	4,566
Interest and Dividends	328,945	86,336
Payments to Support NEIU Departments and Programs	(532,267)	(461,308)
Payments for Operating Expenses	(81,048)	(114,176)
Payments of Investment Fees	(51,824)	(50,696)
Payments for Grant, Awards, Scholarships and Fellowships	(1,164,267)	(1,075,287)
Net Cash Provided by Operating Activities	<u>707,007</u>	<u>117,585</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Change in Cash and Investments Held in Custody	(100,174)	85,459
Change in Custodial Fund Liability	194	14,521
Purchases of Certificates of Deposit - Held in Custody	—	(99,980)
Maturities of Certificates of Deposit - Held in Custody	99,980	—
Maturities of Certificates of Deposit	—	76,062
Interest and Dividends Retained in Perpetuity	242,157	—
Change in Cash held in Investment Portfolio	(54,044)	—
Proceeds from Sales and Maturities of Investments	4,524,221	1,387,007
Purchases of Investments	(5,281,252)	(1,559,000)
Reinvested Dividends and Interest	(571,111)	(314,258)
Net Cash Used by Investing Activities	<u>(1,140,029)</u>	<u>(410,189)</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Assets Acquired Under Split-Interest Agreements	—	(112,801)
Payments to Beneficiaries of Split-Interest Agreements	(44,948)	—
Endowment Contributions	726,529	789,219
Net Cash Provided by Financing Activities	<u>681,581</u>	<u>676,418</u>
NET INCREASE IN CASH AND CASH EQUIVALENTS	248,559	383,814
Cash and Cash Equivalents, Beginning	1,175,938	792,124
CASH AND CASH EQUIVALENTS, ENDING	\$ 1,424,497	\$ 1,175,938
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
Change in Net Assets	\$ 1,280,821	\$ 1,741,445
Adjustments to Reconcile Change in Net Assets to Net Cash Provided by Operating Activities		
Bad Debt Loss	—	23,696
Realized/Unrealized Net Gains on Investments	(7,529)	(351,868)
Change in Value of Split-Interest Agreements	(80,510)	35,558
Donated Stock	(45,564)	(259,586)
Endowment Contributions	(726,529)	(789,219)
Endowment Investment Income	(212,160)	(227,922)
Proceeds from Sale of Donated Stock	49,237	—
Changes in Assets and Liabilities:		
(Increase) Decrease in Contributions and Other Receivables	463,554	(10,631)
Increase in Prepaid Expenses	(6,000)	—
Increase in Cash held in Custody	(3,077)	—
Increase (Decrease) in Accounts Payable and Accrued Expenses	(5,236)	3,177
Decrease in Due to NEIU	—	(47,065)
Total Adjustments	<u>(573,814)</u>	<u>(1,623,860)</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 707,007	\$ 117,585

See accompanying notes.

NOTES TO FINANCIAL STATEMENTS

ORGANIZATION ACTIVITIES

Northeastern Illinois University Foundation (the “Foundation”) is an Illinois nonprofit corporation established in May 1969 to secure and manage private support to benefit Northeastern Illinois University (the “University”), a State agency. Although the Foundation is a separate legal entity from the University, the Foundation’s sole existence is to serve the University.

The Foundation is considered a discretely-presented component unit of the University for financial reporting purposes. The financial balances and activities included in these financial statements are therefore also included as part of the University’s financial statements and the State of Illinois’ Comprehensive Annual Financial Report. All funds of the Foundation are locally administered and are not subject to the State of Illinois appropriation process, nor held in the State treasury.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist in understanding the Foundation’s financial statements. The financial statements and notes are representations of management who is responsible for their integrity and objectivity. These accounting policies conform to U.S. generally accepted accounting principles and have been consistently applied in the preparation of the financial statements.

BASIS OF PRESENTATION

These financial statements include all financial activities over which the Foundation exercises direct responsibility.

The accompanying financial statements of the Foundation have been prepared on the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred.

The Foundation classifies its net assets into two net asset categories according to the existence or absence of donor-imposed restrictions.

Net Assets without Donor Restriction represent those resources that are not subject to donor-imposed stipulations and primarily represent resources used for transactions relating to the general operations of the Foundation. The Foundation may designate portions of its net assets without donor restriction as board-designated for various purposes including quasi-endowment. At June 30, 2019, \$514,662 is designated for the quasi-endowment fund and \$38,616 is designated as an operating reserve. At June 30, 2018, \$496,225 was designated for the quasi-endowment fund and \$36,297 was designated as an operating reserve.

Net Assets with Donor Restriction are subject to donor-imposed stipulations that may or will be met either by actions of the Foundation (purpose restrictions) and/or the passage of time (time restrictions). As the restrictions are satisfied, net assets with donor restriction are reclassified to net assets without donor restriction and are reported in the accompanying financial statements as net assets released from restrictions.

In addition, certain net assets may be subject to donor-imposed stipulations that the resources be maintained permanently by the Foundation or in perpetuity as endowment funds. Investment income, including realized and unrealized gains and losses, are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

When resources with and without donor restriction are available for use, it is the Foundation’s policy to use resources with donor restriction first, then resources without donor restriction as needed.

NOTES TO FINANCIAL STATEMENTS

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

BASIS OF PRESENTATION (Continued)

Revenues are reported as increases in net assets without donor restriction unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

REVENUE RECOGNITION

Contributions, including unconditional promises to give, are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional, when the conditions on which they depend are substantially met. Long-term contributions to be received after one year are discounted to their net present value at an appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as contribution revenue in accordance with donor-imposed restrictions, if any. An allowance for uncollectible contributions receivable is provided based upon management's judgement including such factors as prior collection history, type of contribution and the nature of the fundraising activity. Uncollectible contributions written off during the years ended June 30, 2019 and 2018 totaled \$-0- and \$23,696, respectively and are included as bad debt loss on the statement of activities.

Contributions received in the same year in which the restriction is made are recorded as contributions with donor restrictions and released from restriction.

CONTRIBUTED ASSETS AND SERVICES

Gifts of securities are recorded at fair value on the date of the gift. Gifts of property, equipment and other non-monetary assets are recorded at their fair values at the date of the gift. Non-current other assets consist of a sculpture that was donated to the Foundation. Donated services are recorded as contribution revenue and a corresponding expense based on estimates of the fair market value of service received only if they meet the recognition requirements and represent specialized services that would otherwise have been purchased.

FAIR VALUE OF FINANCIAL INSTRUMENTS

The fair value of financial instruments including cash and cash equivalents, other receivables, accounts payable and accrued expenses approximates the carrying values, principally because of the short maturity of those items. The carrying value of contributions receivable and assets held under split-interest agreements approximate fair value because the present value discount is included in the carrying amount. Investments in marketable debt and equity securities held by the Foundation and held in custody for others are carried at fair value based on quoted market prices. The fair value of obligations under split-interest agreements is determined at the present value of expected future cash flows discounted at an appropriate interest rate.

NOTES TO FINANCIAL STATEMENTS

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

CASH AND CASH EQUIVALENTS

The Foundation considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

INVESTMENTS

Investments in marketable securities are stated at their fair values. Realized gains and losses are the differences between the proceeds received and the cost of investments sold. Unrealized gains and losses are the differences between the fair value and the cost of investments and are included in earnings. Investment income and gains/losses are recorded as net assets without donor restrictions unless restricted by the donor or by law. Endowment investment income are reported as net assets with donor restriction until appropriated by the Board.

SPLIT-INTEREST AGREEMENTS

Split-interest agreements are agreements where donors enter into a trust or other arrangement whereby the Foundation accepts a contribution and agrees to make periodic payments to donors or third-party beneficiaries for a specified time. The assets are valued at fair value at the time of donation with a corresponding liability recorded for the present value of the expected future payments due to the donors or third-party beneficiary with the difference recorded as contributions in the net asset type based on the donor's restriction. On an annual basis, the Foundation revalues the liability to make distributions to the designated beneficiaries based on actuarial assumptions. In accordance with the Foundation's accounting for investments, assets held under split-interest agreements are stated at their fair market value. Unrealized gains adjustments to reflect the present value of the estimated annuity payments and actuarial assumptions are included in the accompanying statement of activities and changes in net assets. The present value of the estimated future payments is calculated using an actuarial discount rate and applicable mortality tables.

INCOME TAXES

The Foundation is a not-for-profit that is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code and is similarly exempt for state income tax purposes.

The Foundation follows the guidance in the FASB Codification topic related to uncertainty in income taxes, which prescribes a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements uncertain tax positions that the Foundation has taken or expects to take in its tax returns. Under the guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is "more likely than not" that it is sustainable, based on its technical merits. Management has evaluated their material tax positions, which include such matters as the tax-exempt status of the Foundation and various positions relative to potential sources of unrelated business income. Management has analyzed the tax positions taken by the Foundation and has concluded that as of June 30, 2019 and 2018, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Foundation believes that it has appropriate support for the positions taken on its returns.

The Foundation files U.S. federal and Illinois state informational tax returns.

NOTES TO FINANCIAL STATEMENTS

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and other activities are presented on a functional basis in the statements of activities. Accordingly, certain expenses have been allocated among the programs and supporting services benefited, based on direct charges or appropriate methods determined by management. These allocation methods include allocation of personnel and any other costs deemed to be related to time and efforts expended by employees on different functions.

ACCOUNTING PRONOUNCEMENTS

The Foundation adopted Accounting Standards Update (ASU) No. 2016-14, Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities, which was issued by the Financial Accounting Standards Board (FASB) in August 2016 and was effective for the Foundation's year ended June 30, 2019. ASU No. 2016-14 required significant changes to the financial reporting model of organizations that follow the FASB not-for-profit rules, including changing from three classes of net assets to two classes: net assets with donor restrictions and net assets without donor restrictions; changes in the way certain information is aggregated and reported by the organization, including required disclosures about the liquidity and availability of resources; and a statement of functional expenses with required disclosure of the allocation methodology. The new standard was applied on a retrospective basis. Other than these additional disclosures and name changes, no revisions were required to the prior year amounts.

NOTE 2—CASH AND CASH EQUIVALENTS AND INVESTMENTS

Restricted cash and cash equivalents are also included in investments and assets held under split-interest agreements at June 30, 2019 and 2018, respectively. A reconciliation of cash and investments as shown on the June 30, statements of financial position is as follows:

	2019	2018
Cash, Held for Foundation.....	\$ 1,424,497	\$ 1,175,938
Cash, Held in Custody.....	397,512	294,262
Total Cash and Cash Equivalents.....	\$ 1,822,009	\$ 1,470,200
Certificates of Deposit, Held in Custody.....	\$ —	\$ 99,980
Short-Term Investments, Held for Foundation.....	\$ 1,396,560	\$ 931,179
Short-Term Investments, Held in Custody.....	—	3,076
Endowment Investments	12,418,297	11,479,608
Assets Held Under Split-Interest Agreement	868,851	878,179
Total.....	\$ 14,683,708	\$ 13,292,042

NOTES TO FINANCIAL STATEMENTS

NOTE 3—CONCENTRATION OF RISK

CUSTODIAL CREDIT RISK

Custodial credit risk is the potential for a financial institution or counterparty to fail such that the Foundation would not be able to recover the value of deposits, investments or collateral securities that are in the possession of an outside party. The Foundation is aware of such risk and is comfortable with its deposits at Chicago area major banks.

The Foundation maintains its cash in several separate accounts at three different institutions. These accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 at each financial institution. As of June 30, 2019, the combined uninsured balance was \$1,673,404. The Foundation has not experienced any loss in these accounts. The Foundation believes it is not exposed to any significant credit risk on its cash balance.

CREDIT RISK

Credit risk is the risk that an issuer or counterparty to a debt investment will not fulfill its obligations. The Foundation's investment policy limits investments in corporate securities rated "Baa" or higher. Credit quality ratings are not required for U.S. Government securities that are explicitly guaranteed by the U.S. government.

INTEREST RATE RISK

As a means of limiting its exposure to fair value losses arising from rising interest rates, as a long-term guideline, the Foundation's investments are allocated between equity investments and 20% fixed-income securities. Interest rate risk is managed according to the purpose of the investments and the projected timeframe for the use of these assets.

COUNTRY/REGIONAL RISK AND FOREIGN CURRENCY RISK

Country/Regional risk is the risk that domestic events – such as political upheaval, financial troubles, or natural disasters – will weaken a country's or region's securities markets. Foreign currency risk is the risk that the value of a foreign investment, measured in U.S. dollars, will decrease because of unfavorable changes in currency exchange rates.

NOTE 4—LIQUIDITY AND AVAILABILITY OF RESOURCES

Cash, Held for Foundation.....	\$	1,424,497
Short-Term Investments, Held for Foundation.....		1,396,560
Contributions and Other Receivables		57,967
Endowment Investments		12,418,297
Assets Held Under Split-Interest Agreements, net of Obligations.....		353,596
Less: Net Assets With Donor Restrictions - Time and Purpose		(2,063,005)
Less: Net Assets With Donor Restrictions – Endowment.....		(12,771,893)
Less: Board Designated Quasi-Endowment		(514,662)
Less: Board Designated Operating Reserve		(38,616)
	<u>\$</u>	<u>262,741</u>

As part of its liquidity management plan, the Foundation attempts to maintain sufficient cash to meet current operating needs. Although the Foundation does not intend to spend its board-designated net assets of \$553,278, of which \$38,616 is an operating reserve, these amounts may be undesignated by the board and expended should the need arise. Additionally, the Foundation reasonably anticipates generating sufficient cash from subsequent year donations to meet future operating expenses.

NOTES TO FINANCIAL STATEMENTS

NOTE 5—INVESTMENTS AND FAIR VALUE MEASUREMENTS

The FASB Codification provides a framework for measuring fair value using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2019 and 2018.

Level 1 Fair Value Measurements

Level 1 investments are measured at fair value using the market approach. The market approach values assets at quoted prices in active markets for identical assets. Mutual funds are valued at their market values, which are determined daily and are quoted on a national exchange.

Level 2 Fair Value Measurements

Level 2 investments are measured at the redemption or state price on the measurement day.

Level 3 Fair Value Measurements

The Foundation has no level 3 fair value measurements.

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

NOTE 5—INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Investments at fair value measured on a recurring basis at June 30, 2019 consist of the following:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total June 30, 2019
Cash	\$ 54,044	\$	\$	\$ 54,044
Equity Mutual Funds				
Large Cap Equity		2,898,866		2,898,866
Small Cap Equity		1,034,455		1,034,455
International Equity		2,619,120		2,619,120
Emerging Markets Equity		1,159,178		1,159,178
Master Limited Partnership (MLP)		878,245		878,245
Real Estate Global.....		<u>856,569</u>		<u>856,569</u>
Total Equity		<u>9,446,433</u>		<u>9,446,433</u>
Bond Mutual Fund				
Broad Domestic Fixed		3,761,042		3,761,042
International Fixed Hedged		219,324		219,324
Government Obligations.....		152,509		152,509
Treasury Inflation Protected Securities		283,860		283,860
International Fixed Unhedged...		208,333		208,333
High Yield Fixed.....		<u>558,163</u>		<u>558,163</u>
Total Bonds		<u>5,183,231</u>		<u>5,183,231</u>
Total Investments	<u>\$ 54,044</u>	<u>\$ 14,629,664</u>	<u>\$ —</u>	<u>\$ 14,683,708</u>

Total investment return was comprised of \$534,886 of dividend and interest income, realized losses of \$298,604 and unrealized gains of \$311,756, net of \$51,824 of fees for the year ended June 30, 2019.

NOTES TO FINANCIAL STATEMENTS

NOTE 5—INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Investments at fair value measured on a recurring basis at June 30, 2018 consist of the following:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total June 30, 2018
Equity Mutual Funds				
Large Cap Equity	\$	\$ 2,698,749	\$	\$ 2,698,749
Small Cap Equity		996,182		996,182
International Equity		2,718,320		2,718,320
Emerging Markets Equity		925,806		925,806
Master Limited Partnership (MLP)				
Real Estate Global.....		<u>576,524</u>		<u>576,524</u>
Total Equity		<u>8,578,073</u>		<u>8,578,073</u>
Bond Mutual Fund				
Broad Domestic Fixed		3,099,050		3,099,050
International Fixed Hedged		205,947		205,947
Commodities		407,125		407,125
Treasury Inflation Protected Securities				
International Fixed Unhedged ...		187,834		187,834
High Yield Fixed.....		<u>402,835</u>		<u>402,835</u>
Total Bonds.....		<u>4,713,969</u>		<u>4,713,969</u>
Total Investments	\$	<u>\$ 13,292,042</u>	\$	<u>\$ 13,292,042</u>

Total investment return was comprised of \$314,258 of dividend and interest income, realized gains of \$198,561 and unrealized gains of \$153,307, net of \$50,696 of fees for the year ended June 30, 2018.

NOTE 6—CONDITIONAL PLEDGE

The Foundation received a conditional pledge by a donor during the year ended June 30, 2018 who promised to match qualifying contributions, up to an annual maximum of \$500,000, on a one-for-one basis during calendar year 2018. No conditional pledges were received during the year ended June 30, 2019.

The Foundation raised \$458,821 of qualifying contributions towards the 2018 award, recognizing the matching contribution and pledge receivable in the same amount as of June 30, 2018. The remaining \$41,179 of the 2018 calendar year maximum is conditional on the Foundation raising additional qualifying contributions by the end of 2018 and therefore has not been recognized in revenue for the year ended June 30, 2018. The remaining \$41,179 was raised by December 31, 2018 and is recognized in support revenue for the year ended June 30, 2019.

NOTES TO FINANCIAL STATEMENTS

NOTE 7—NORTHEASTERN ILLINOIS UNIVERSITY AGREEMENT

On July 1, 2005, the Foundation entered into an agreement with Northeastern Illinois University. Under the terms of the contract, the Foundation aids and assists the University in developing facilities for broader educational opportunities for the service to its students, alumni and citizens of the State of Illinois and of the United States by encouraging gifts of money, property, works of art, historical and other material having educational, artistic and historical value.

In turn, the University will furnish certain services necessary to the operation of the Foundation. The contract may be cancelled upon ninety days written notice by either party. In 2010, the NEIU Alumni Association become part of the Foundation.

During the year ended June 30, 2019, certain personnel services and facilities of the University with an estimated value of \$688,739 were provided to the Foundation without charge. In turn, the Foundation provided the University with support in the amount of \$686,307 and grants, awards, scholarships and fellowships of \$1,063,691.

During the year ended June 30, 2018, certain personnel services and facilities of the University with an estimated value of \$356,921 were provided to the Foundation without charge. In turn, the Foundation provided the University with support in the amount of \$520,806 and grants, awards, scholarships and fellowships of \$695,139.

During the year ended June 30, 2007, the Foundation became the fiscal agent for the Gaining Early Awareness and Readiness for Undergraduate Program (“GEAR UP”) scholarship fund which had been set up by the University. The funds were invested and restricted for use by the GEAR UP program. During the years ended June 30, 2018 and 2019, no scholarships were awarded to colleges and universities as no new students were enrolled in the program and previous had all graduated. Cash, certificates of deposit and investments held in custody relate to funds held for the Gear Up Grant and Gear Up College Success Scholarship Fund.

GEAR UP’s assets and liabilities are included in the Statement of Financial Positions and are as follows at June 30:

	2019	2018
Cash – Held in Custody.....	\$ 397,512	\$ 294,262
Certificates of Deposit – Held in Custody.....	—	99,980
Investments – Held in Custody	—	3,076
Total Assets Held for GEAR UP.....	\$ 397,512	\$ 397,318
Custodial Liability – GEAR UP.....	\$ 397,512	\$ 397,318

NOTES TO FINANCIAL STATEMENTS

NOTE 8—SPLIT-INTEREST AGREEMENTS

The Foundation is the administrator of eight charitable remainder trusts. The following activity related to the charitable remainder trusts is included in the Statements of Financial Position and Statements of Activities as of and for the year ended June 30:

	2019	2018
Assets Held Under Split Interest Agreements	\$ 868,851	\$ 878,179
Current Portion – Obligations Held Under Split Interest Agreements	\$ 41,206	\$ 46,804
Long-Term – Obligations Held Under Split Interest Agreement	474,049	558,289
Total Obligations Held Under Split Interest Agreements	\$ 515,255	\$ 605,093
Change in Value of Split Interest Agreements.....	\$ 80,510	\$ (35,558)

NOTE 9—NET ASSETS WITH TIME AND PURPOSE DONOR RESTRICTIONS

Net Assets with time and purpose donor restrictions at June 30 are as follows:

	2019	2018
Scholarships and Fellowships.....	\$ 824,898	\$ 909,469
Academics.....	221,811	209,221
Alumni Association.....	92,147	74,272
Other.....	924,149	644,679
	\$ 2,063,005	\$ 1,837,641

Amounts released from restrictions during the year ended June 30, 2019 were \$1,698,106, representing \$315,555 of scholarships and fellowships, \$41,792 of academic support, \$40,627 of Alumni Association expenses, and \$1,172,988 of other expenses. Additionally, \$127,144 of program event admissions are included in event admissions on the statement of activities and this amount was entirely released from restriction when the events were held.

Amounts released from restrictions during the year ended June 30, 2018 were \$1,604,732, representing \$339,408 of scholarships and fellowships, \$51,468 of academic support, \$27,224 of Alumni Association expenses, and \$1,090,487 of other expenses. Additionally, \$20,860 of special fundraising event revenues and \$75,285 of program event admissions are included in event admissions on the statement of activities and this amount was entirely released from restriction when the events were held.

NOTES TO FINANCIAL STATEMENTS

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS

Net assets with donor restrictions in perpetuity are comprised of 154 endowment funds established to support various purposes such as scholarships and lectureships. The endowment also includes one board-designated endowment fund. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The funds are managed jointly and are credited with a proportionate share of dividend and interest income and any realized and unrealized gains and losses.

Gifts of cash, cash equivalents, securities or other assets that are received by the Foundation for its use in perpetuity, without specific restrictions, are carried and accounted for in this fund. Assets in this classification are considered to be an important part of the Foundation’s long-term capital and are invested in accordance with prudent and appropriate investment objectives. Non-cash assets are to be held as long as practicable; cash assets are to be invested in a diversified portfolio of fixed income and equity securities that meet the expected long-term needs of the Foundation.

The Board of Directors of the Foundation have interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as adopted by the State of Illinois as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund.
2. The purposes of the Foundation and the donor-restricted endowment fund.
3. General economic conditions.
4. The possible effect of inflation and deflation.
5. The expected total return from income and the appreciation of investments.
6. Other resources of the Foundation.
7. The investment policies of the Foundation.

Endowment net asset composition by type of fund as of June 30, 2019 is as follows:

	<u>Without Donor</u>	<u>With Purpose</u>	<u>Restricted</u>	<u>Total</u>
	<u>Restrictions</u>	<u>Restrictions</u>	<u>in Perpetuity</u>	<u>Endowment</u>
				<u>Net Assets</u>
Donor-Restricted Endowment Funds.....	\$ —	\$	\$ 12,771,893	\$ 12,771,893
Quasi Endowment Fund	<u>514,662</u>	<u> </u>	<u> </u>	<u>514,662</u>
Total Endowment Net Assets	<u>\$ 514,662</u>	<u>\$ —</u>	<u>\$ 12,771,893</u>	<u>\$ 13,286,555</u>

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

NOTES TO FINANCIAL STATEMENTS

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

Endowment net asset composition by type of fund as of June 30, 2018 is as follows:

	Without Donor Restrictions	With Purpose Restrictions	Restricted in Perpetuity	Total Endowment Net Assets
Donor-Restricted Endowment Funds.....	\$ —	\$	\$ 11,752,694	\$ 11,752,694
Quasi Endowment Fund	<u>496,225</u>	<u> </u>	<u> </u>	<u>496,225</u>
Total Endowment Net Assets	<u>\$ 496,225</u>	<u>\$ —</u>	<u>\$ 11,752,694</u>	<u>\$ 12,248,919</u>

Changes in endowment net assets for the year ended June 30, 2019 are as follows:

	Without Donor Restrictions	With Purpose Restrictions	Restricted in Perpetuity	Total Endowment Net Assets
Endowment Net Assets, Beginning of Year	\$ 496,225	\$ —	\$ 11,752,694	\$ 12,248,919
Contributions			726,529	726,529
Investment Income, net of fees	17,948	258,577	206,537	483,062
Net Realized and Unrealized Gains	489	7,040	5,623	13,152
Change in Value of Split Interest Agreement.....			80,510	80,510
Appropriation of Endowment Assets for Expenditure	<u> </u>	<u>(265,617)</u>	<u> </u>	<u>(265,617)</u>
Endowment Net Assets, End of Year	<u>\$ 514,662</u>	<u>\$ —</u>	<u>\$ 12,771,893</u>	<u>\$ 13,286,555</u>

Changes in endowment net assets for the year ended June 30, 2018 are as follows:

	Without Donor Restrictions	With Purpose Restrictions	Restricted in Perpetuity	Total Endowment Net Assets
Endowment Net Assets, Beginning of Year	\$ 495,545	\$ —	\$ 10,197,228	\$ 10,692,773
Prior Period Adjustment			245,824	245,824
Contributions			938,216	938,216
Investment Income, net of fees	11,472	74,864	177,226	263,562
Net Realized and Unrealized Gains	11,466	99,948	240,454	351,868
Change in Value of Split Interest Agreement			(35,558)	(35,558)
Bad Debt Loss			(10,696)	(10,696)
Appropriation of Endowment Assets for Expenditure	<u>(22,258)</u>	<u>(174,812)</u>	<u> </u>	<u>(197,070)</u>
Endowment Net Assets, End of Year	<u>\$ 496,225</u>	<u>\$ —</u>	<u>\$ 11,752,694</u>	<u>\$ 12,248,919</u>

NOTES TO FINANCIAL STATEMENTS

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

FUNDS WITH DEFICIENCIES

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may drop below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Due to realized and unrealized investment losses with the expectation that all efforts are made to restore historical value when market conditions improve and that, in accordance with policy, no distributions may be made from the funds in order to allow for this restoration. There were no such deficiencies as of June 30, 2019 or 2018.

INVESTMENT GUIDELINES:

The primary investment objectives of the funds are to provide a stable source of perpetual financial support to Foundation beneficiaries, and balance the desire to generate sufficient return on investments in order to achieve the stated return objectives with the desire to preserve the real purchasing power of the principal in the long-term. The Finance Committee, subject to annual review and rebalancing as necessary, will determine the allocation of assets, recognizing that returns on investments in this category can vary on a year-to-year basis because of the higher risk associated with higher expected long-term returns.

The Foundation employs a total return investment approach whereby a mix of equity, fixed income, and alternative investments are used to maximize long-term performance for a prudent level of risk.

INVESTMENT OBJECTIVES

- Maintaining the purchasing power of current assets and any/all future contributions with respect to inflation by producing positive real rates of return.
- Maximizing return within reasonable and prudent levels of risk.
- Limiting short-term investment losses.
- Portfolio outperformance relative to a customized policy benchmark or asset allocation benchmark over a full market cycle.
- Meeting all anticipated and unanticipated liquidity requirements.
- Controlling costs in administering and managing the portfolio.
- Funding distributions from the portfolio in accordance with the Spending Policy.

STRATEGIES EMPLOYED FOR ACHIEVING OBJECTIVES

The portfolio will be diversified in an effort to achieve stated investment objectives and to provide reasonable assurance that no single asset class or security will have a disproportionate impact on absolute performance. Adequate diversification will ensure that the risk level of the overall portfolio will be maintained within a predetermined tolerance. The predetermined tolerance will be based on the expected risk and return profile of the overall portfolio. Should the overall risk/return profile of the portfolio deviate beyond the predetermined tolerance, the portfolio will be rebalanced back to the target risk/return characteristics.

NOTES TO FINANCIAL STATEMENTS

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

SPENDING POLICY

It is the Foundation's policy to distribute annually up to 5% of a trailing 3 or 5-year average of the endowment's total asset value, with the understanding that this spending rate plus inflation will not normally exceed total return from investment. However, it is understood that this total return basis for calculating spending is sanctioned by the Uniform Management of Institutional Funds Act (UMIFA), under which guidelines the University is permitted to spend an amount in excess of the current yield (interest and dividends earned), including realized or unrealized appreciation

NOTE 11—PRIOR PERIOD ADJUSTMENT

As described in Note 6, the Foundation received a conditional pledge by a donor who promised to match qualifying contributions, up to an annual maximum of \$500,000, on a one-for-one basis during calendar years 2016, 2017 and 2018.

As of June 30, 2017, qualifying contributions towards the calendar 2017 challenge totaled \$351,176, however the contribution revenue and the corresponding receivable were omitted from the financial statements. A prior period adjustment was necessary to correct the error. The conditional contribution benefited three funds, two of which are restricted in perpetuity and one is temporarily restricted. The effect of this correction was to increase beginning net assets with donor restriction in perpetuity by \$245,824, beginning net assets with donor purpose restrictions by \$105,352, and contributions and other receivables by \$351,176 at July 1, 2017.

NOTE 12—RELATED PARTY TRANSACTIONS

Contributions from board members totaled \$71,682 and \$89,331 for the years ended June 30, 2019 and 2018, respectively

NOTE 13—SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 18, 2019, the date which the financial statements were available for issue. There were no subsequent events which require disclosure.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors
Northeastern Illinois University Foundation
Chicago, Illinois

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION (a not-for-profit organization), which comprise the statement of financial position as of June 30, 2019, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 18, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's internal control. Accordingly, we do not express an opinion on the effectiveness of the NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Institute's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Marilyn J. Davis LLP

October 18, 2019