Measure: Amount of Grant Money Awarded (Goal 2)

General Definition:
This is a measure of grant money received from applications throughout a fiscal year. This KPI excludes funding received from educational contracts.

Frame of Reference:
The frame or reference is set by past performance. When possible, targets are based on average percent increase over past performance. When past performance is not available, varies, or shows a decline, institutional knowledge is used.

For this KPI the long term target for the life of Northeastern’s Strategic Plan is $30,000,000. The short term target (currently $16,500,000) is reviewed annually and revised if necessary.

Frequency of Measurement:
This KPI is measured annually at the end of each Fiscal Year.