NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

FINANCIAL STATEMENTS

JUNE 30, 2023

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

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INDEPENDENT AUDITORS' REPORT

Board of Directors Northeastern Illinois University Foundation Chicago, Illinois

We have audited the accompanying financial statements of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION (a not-for-profit organization) which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements present fairly, in all material respects, the financial position of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Warady & Davis LLP

September 20, 2023

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

STATEMENTS OF FINANCIAL POSITION

As of June 30	2023	2022
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents		
Held for Foundation	\$ 2,123,507	\$ 3,230,936
Held in Custody	12,600	65,366
Short-Term Investments	3,840,032	2,349,902
Pledges Receivable - Current Portion	124,000	174,000
Prepaid Expenses	 	 1,112
Total Current Assets	 6,100,139	 5,821,316
NONCURRENT ASSETS		
Certificates of Deposit	646,635	641,198
Endowment Investments	13,748,519	13,315,469
Assets Held Under Split-Interest Agreements	915,527	852,216
Long-Term Portion of Pledges Receivable	424,150	27,150
Other Assets	8,000	8,000
Total Noncurrent Assets	15,742,831	14,844,033
	\$ 21,842,970	\$ 20,665,349
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Accounts Payable and Accrued Expenses	\$ 8,675	\$ 26,488
Obligations Under Split-Interest Agreements - Current Portion	43,636	59,155
Custodial Funds	 12,600	 65,366
Total Current Liabilities	64,911	151,009
LONG-TERM LIABILITIES		
Obligations Under Split-Interest Agreements	 446,513	 417,884
Total Liabilities	 511,424	 568,893
NET ASSETS		
Without Donor Restrictions	976,507	1,074,525
With Donor Restrictions - Time and Purpose	5,534,507	4,690,087
With Donor Restrictions in Perpetuity - Endowment	 14,820,532	 14,331,844
Total Net Assets	21,331,546	20,096,456
	\$ 21,842,970	\$ 20,665,349

STATEMENTS OF ACTIVITIES

For the Years Ended June 30	2023									20	22	
		With Donor RestrictionsWithout DonorTimeIn PerpetuityRestrictionsand PurposeEndowmentTo					Total	Without Donor Restrictions		With Donor Time and Purpose	Restrictions In Perpetuity Endowment	Total
REVENUE												
Support and Program Revenue Contributions Special Event In-Kind Contributions	\$	47,628	\$ 1,633,779 16,341	\$ 43	8,419	\$	2,119,826 16,341	\$	234,607	2,046,523 3,297	\$ 608,774	\$ 2,889,904 3,297
Special Event Revenue Personal Service Costs, Facility Use and Other Costs		16,580	15,420		68		32,068		2,700	11,656	396	14,752
Provided by NEIU to the Foundation		659,063					659,063		665,522			665,522
In-Kind Contributions Program Service Event Admissions		$27,500 \\ 29,459$	206				27,706 29,459		$29,542 \\ 38,168$	2,258		31,800 38,168
Total Operating Revenues		<u>29,439</u> 780,230	1,665,746	43	8,487		2,884,463		970,539	2,063,734	609,170	3,643,443
Other Revenues and Gains (Losses)												
Investment Income (Loss) Other Revenue		3,303	1,629,174				1,632,477		(19,459)	(2,500,378)		(2,519,837) 10,190
Change in Value of Split Interest Agreements		7,509		5	0,201		7,509 50,201		10,190		(57,252)	(57,252)
Total Other Revenue and Gains (Losses)		10,812	1,629,174	5	0,201		1,690,187		(9, 269)	(2,500,378)	(57, 252)	(2,566,899)
Total Support, Revenue and Gains (Losses)		791,042	3,294,920	48	8,688		4,574,650		961,270	(436,644)	551,918	1,076,544
NET ASSETS RELEASED FROM RESTRICTION												
Transfer of Donor Restrictions in Perpetuity Satisfaction of Restrictions		2,450,500	(2,450,500)				_		1,949,940	(1,348) (1,949,940)	1,348	
		2,450,500	(2,450,500)						1,949,940	(1,951,288)	1,348	
EXPENSES												
Program Services Grants, Awards, Scholarships and Fellowships		1,831,523					1,831,523		1,497,332			1,497,332
University Support		827,561					827,561		719,251			719,251
Supporting Services Management and General Fundraising		349,706					349,706		369,665			369,665
Development		272,667					272,667		248,738			248,738
Direct Expenses for Special Events Total Expenses		58,103 3,339,560					<u>58,103</u> 3,339,560		$\frac{20,926}{2,855,912}$			$\frac{20,926}{2,855,912}$
CHANGE IN NET ASSETS		(98,018)	844,420	48	8,688	-	1,235,090		55,298	(2,387,932)	553,266	(1,779,368)
Net Assets, Beginning of Year		1,074,525	4,690,087		1,844		20,096,456		1,019,227	7,078,019	13,778,578	21,875,824
NET ASSETS, ENDING	\$	976,507	\$ 5,534,507	\$ 14,82	0,532	\$	21,331,546	\$	1,074,525	\$ 4,690,087	\$ 14,331,844	\$ 20,096,456

STATEMENTS OF FUNCTIONAL EXPENSES

For the Year Ended June 30, 2023

		Program S	ervio	ces			S	Supporting Servic	es								
	Scho	nts, Awards, blarships and ellowships		University Support	Management and General				and		Fundraising and Development		and Fundraising and		0		 Total Expenses
Grants and Awards - NEIU	\$	107,595	\$		\$	_	\$	_	\$	_	\$ 107,595						
Grants and Awards - Other		889,577		—				—		—	889,577						
Scholarships and Fellowships		834,351		—				—			834,351						
Donated Personnel																	
Services and Facilities				157,562		253,423		$248,\!078$			659,063						
Bank and Credit Card Fees				1,050		4,043		1,011			6,104						
Conferences, Training and Meetings				16,092		2,131		1,402			$19,\!625$						
Contractual Services				25,400		466		—			25,866						
Consulting		—		$23,\!250$		—		—			$23,\!250$						
Donor Cultivation and Stewardship				11,103		475		17,705			29,283						
Dues and Subscriptions		—		510		—		—			510						
Event Expenses																	
Event Rental		—		114		—				29,905	30,019						
Merchandise and Prizes		—		867				—		775	1,642						
Other Event Expenses		—		11,202		754				11,750	23,706						
Refreshments		—		40,764		6,954		745		$15,\!673$	64,136						
Honorarium		—		26,645				—			26,645						
Marketing		—		1,983							1,983						
Miscellaneous				27,664		1,007		1,847			30,518						
Office Expense				5,502							5,502						
Postage				3,214		252		252			3,718						
Printing				5,345		131		131			5,607						
Professional Fees				400,675		63,064		—			463,739						
Repairs and Maintenance				2,970		1,500				_	4,470						
Supplies		—		10,218		577		58		—	10,853						
Travel				55,431		14,929		1,438			71,798						
	\$	1,831,523	\$	827,561	\$	349,706	\$	272,667	\$	58,103	\$ 3,339,560						

STATEMENTS OF FUNCTIONAL EXPENSES (Continued)

For the Year Ended June 30, 2022

	Program Services				Supporting Services						
	Scho	nts, Awards, blarships and ellowships		niversity Support	Management and Fundraising and General Development				 Total Expenses		
Grants and Awards - NEIU	\$	226,093	\$	—	\$		\$	_	\$		\$ 226,093
Grants and Awards - Other		528,533		—		—				—	$528,\!533$
Scholarships and Fellowships		742,706		—		—				—	742,706
Donated Personnel											
Services and Facilities		—		148,618		282,108		234,796		—	665,522
Bank and Credit Card Fees		—		2,601		7,702		2,587		—	12,890
Conferences, Training and Meetings		—		4,373		143		120		—	4,636
Contractual Services		—		9,212		—		_		—	9,212
Donor Cultivation and Stewardship		—		11,522		1,984		5,803		—	19,309
Dues and Subscriptions				576		415				_	991
Event Expenses											
Event Rental				7,450		—				12,054	19,504
Merchandise and Prizes				1,276		2,294				3,847	7,417
Other Event Expenses				8,502		4,272		867		3,020	16,661
Refreshments				23,975		2,816				2,005	28,796
Honorarium				51,862		—		_		—	51,862
Marketing				12,250		—		_		—	12,250
Miscellaneous				8,058		3,014		1,747		—	12,819
Office Expense				3,736		368		_		—	4,104
Postage				2,940		266		186		_	3,392
Printing				6,743		79		79		_	6,901
Professional Fees				371,745		63,063		1,021		—	435,829
Repairs and Maintenance				10,283		—		_		_	10,283
Supplies				20,489		1,106		97		_	$21,\!692$
Travel		_		13,040		35		1,435			14,510
	\$	1,497,332	\$	719,251	\$	369,665	\$	248,738	\$	20,926	\$ 2,855,912

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

STATEMENTS OF CASH FLOWS

For the Years Ended June 30	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES Contributions Special Event Revenue Program Service Event Admissions Other Revenue Interest and Dividends Payments to Support NEIU Departments and Programs Payments for Operating Expenses	\$ $\begin{array}{c} 1,334,407\\ 48,341\\ 29,459\\ 7,509\\ 447,914\\ (669,999)\\ (167,970)\end{array}$	\$ $2,380,283 \\ 14,356 \\ 38,168 \\ 10,190 \\ 610,609 \\ (570,633) \\ (103,708)$
Payments of Investment Fees Payments for Grant, Awards, Scholarships and Fellowships	 (49,717) (1,831,523)	 (53,440) (1,497,332)
Net Cash Provided (Used) by Operating Activities	 (851,579)	 828,493
CASH FLOWS FROM INVESTING ACTIVITIES Change in Custodial Funds Liability Maturities of Certificates of Deposit - Held in Custody Purchases of Certificates of Deposit - Held for Foundation Maturities of Certificates of Deposit- Held for Foundation Reinvested Certificate of Deposit Interest Change in Cash Held in Investment Portfolio Proceeds from Sales and Maturities of Investments Purchases of Investments Reinvested Dividends and Interest	 $(52,766) \\ \\ (1,287,994) \\ 1,287,994 \\ (5,437) \\ 358,882 \\ 1,103,974 \\ (1,685,160) \\ (441,684) \\ \\ (441,684) \\ \\ (52,766) \\ \\ (5$	 $\begin{array}{c} (334,745)\\ 202,374\\ (1,282,018)\\ 1,282,018\\ (320)\\ 34,507\\ 1,924,275\\ (2,057,135)\\ (536,627) \end{array}$
Net Cash Used by Investing Activities	 (722,191)	 (767, 671)
CASH FLOWS FROM FINANCING ACTIVITIES Payments to Beneficiaries of Split-Interest Agreements Endowment Contributions Net Cash Provided by Financing Activities	 (24,912) 438,487 413,575	 (37,697) 609,170 571,473
	 410,070	 071,470
NET INCREASE (DECREASE) IN CASH, CASH EQUIVALENTS AND RESTRICTED CASH	(1,160,195)	632,295
Cash, Cash Equivalents and Restricted Cash, Beginning	3,296,302	2,664,007
CASH, CASH EQUIVALENTS AND RESTRICTED CASH, ENDING	\$ 2,136,107	\$ 3,296,302
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES Change in Net Assets	\$ 1,235,090	\$ (1,779,368)
Adjustments to Reconcile Change in Net Assets to Net Cash Provided (Used) by Operating Activities Realized/Unrealized Net (Gains) Losses on Investments Change in Value of Split-Interest Agreements Donated Stock Proceeds from Sale of Donated Stock (Gain) Loss on Sale of Donated Stock Endowment Contributions Changes in Assets and Liabilities: (Increase) Decrease in Pledges, Contributions Decrease in Prepaid Expenses Decrease in Accounts Payable and Accrued Expenses Total Adjustments	 (1,234,280) (50,201) (20,747) 21,479 (732) (438,487) (347,000) 1,112 (17,813) (2,086,669)	 $\begin{array}{r} 3,077,006\\ 57,252\\ (25,365)\\ 24,747\\ 618\\ (609,170)\\ 95,856\\ 1,463\\ (14,546)\\ 2,607,861\end{array}$
	(2,000,009)	2,007,001
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES	\$ (851,579)	\$ 828,493

NORTHEASTERN ILLINOIS UNIVERSITY FOUNDATION

STATEMENTS OF CASH FLOWS (Continued)	 011110111	10	
For the Years Ended June 30	2023		2022
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION			
Noncash Activities Donated Goods Donated Special Event Venue and Auction Items Donated Services	\$ 706 16,341 27,000	\$	5,240 3,297 26,560
	\$ 44,047	\$	35,097
Cash, Cash Equivalents and Restricted Cash, Ending consists of: Cash and Cash Equivalents Held for Foundation Cash and Cash Equivalents Held in Custody	\$ 2,123,507 12,600	\$	3,230,936 65,366
Total Cash, Cash Equivalents and Restricted Cash	\$ 2,136,107	\$	3,296,302

See accompanying notes.

ORGANIZATION ACTIVITIES

Northeastern Illinois University Foundation (the "Foundation") is an Illinois nonprofit corporation established in May 1969 to secure and manage private support to benefit Northeastern Illinois University (the "University"), a State agency. Although the Foundation is a separate legal entity from the University, the Foundation's sole existence is to serve the University.

The Foundation is considered a discretely-presented component unit for the University's financial reporting purposes. The financial balances and activities included in these financial statements are therefore also included as part of the University's financial statements and the State of Illinois' Comprehensive Annual Financial Report. All funds of the Foundation are locally administered and are not subject to the State of Illinois appropriation process, nor held in the State treasury.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

This summary of significant accounting policies is presented to assist in understanding the Foundation's financial statements. The financial statements and notes are representations of management who is responsible for their integrity and objectivity. These accounting policies conform to U.S. generally accepted accounting principles (GAAP) and have been consistently applied in the preparation of the financial statements.

BASIS OF PRESENTATION

These financial statements include all financial activities over which the Foundation exercises direct responsibility.

The accompanying financial statements of the Foundation have been prepared on the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when a liability has been incurred.

The Foundation classifies its net assets into two net asset categories according to the existence or absence of donor-imposed restrictions.

Net Assets without Donor Restrictions represent those resources that are not subject to donorimposed stipulations and primarily represent resources used for transactions relating to the general operations of the Foundation. The Foundation may designate portions of its net assets without donor restriction as board-designated for various purposes including quasi-endowment. At June 30, 2023, \$497,767 is designated for the quasi-endowment fund, \$113,784 is designated for the NEIU for You Initiative, and \$67,353 is designated as an operating reserve. At June 30, 2022, \$453,183 is designated for the quasi-endowment fund, \$297,332 is designated for the NEIU for You Initiative, and \$45,149 is designated as an operating reserve.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

BASIS OF PRESENTATION (Continued)

Net Assets with Donor Restrictions are subject to donor-imposed stipulations that may or will be met either by actions of the Foundation (purpose restrictions) and/or the passage of time (time restrictions). As the restrictions are satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and are reported in the accompanying financial statements as net assets released from restriction.

In addition, certain net assets may be subject to donor-imposed stipulations that the resources be maintained permanently by the Foundation or in perpetuity as endowment funds. Investment income, including realized and unrealized gains and losses, are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by the Uniform Prudent Management of Institutional Funds Act (UPMIFA).

When resources with and without donor restrictions are available for use, it is the Foundation's policy to use resources with donor restriction first, then resources without donor restrictions as needed.

Revenues are reported as increases in net assets without donor restrictions unless use of the related asset is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restrictions.

USE OF ESTIMATES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

REVENUE RECOGNITION

Contributions, including unconditional promises to give (pledges) are recognized as revenue in the period received. Conditional promises to give are not recognized until they become unconditional, when the conditions on which they depend are substantially met. Long-term contributions to be received after one year are discounted to their net present value at an appropriate rate commensurate with the risks involved. Amortization of the discount is recorded as contribution revenue in accordance with donor-imposed restrictions, if any. An allowance for uncollectible pledges receivable is provided based upon management's judgement including such factors as prior collection history, type of contribution and the nature of the fundraising activity. The allowance for doubtful accounts is \$-0- at June 30, 2023 and 2022 as the Foundation believes all amounts are collectible. Receivables are charged to bad debt expense or loss when deemed uncollectible. The Foundation had no uncollectible contributions written off during the years ended June 30, 2023 and 2022.

Contributions received in the same year in which the restriction is met are recorded as contributions with donor restrictions and released from restriction.

OTHER ASSETS

Non-current other assets consist of a sculpture that was donated to the Foundation in the past.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

IN-KIND CONTRIBUTIONS

Gifts of securities, property, equipment and other non-monetary assets are recorded at estimated fair value on the date of the gift using either the principal market (or most advantageous market) by utilizing publicly available website valuations for selling identical or similar products. Items sold at the Foundation's special event auctions are recorded as contributions at the gross selling price received. Because the Foundation's special events often raise money for specific purposes, donors contributing auction items may also restrict the proceeds from the sales to the events' specific fundraising purposes. Donated facilities and special event venues are valued at estimated fair value of the square footage of similar rental properties in the Foundation's area. Donated utilities are valued based on the actual costs per square foot that the University incurs. Donor-imposed restrictions on the use of the gifts and facilities, or on the proceeds from the sale of the gifts, are recorded in accordance with the donors' restrictions. Donated goods of \$706 and \$5,240 received in the years ended June 20, 2023 and 2022, respectively, are reported in in-kind contributions in the statements of activities. Donated auction items of \$2,637 and \$3,297 and donated special event venue of \$13,704 and \$-0- received in the years ended June 20, 2023 and 2022, respectively, are reported as special event in-kind contributions in the statements of activities. Of the total donated goods, special event venue and auction items, \$16,547 and \$5,555, for the years ended June 20, 2023 and 2022, respectively, had donor-imposed purpose restrictions.

Donated professional services are recorded as contribution revenue based on estimates of the fair market value of the service received if the services create or enhance nonfinancial assets, or require specialized skills, are performed by people with those skills, and would otherwise have to be purchased. Donated professional services of \$27,000 and \$26,560 were received for the years ended June 30, 2023 and 2022, respectively, and consisted of accounting and audit services used in the preparation and audit of the annual financial statements, and in consulting on accounting matters throughout the year. They were recorded at the estimated fair value based on the current rates for similar accounting and auditing services in the Chicagoland area. In addition, the University donates personnel services, utilities and free use of facilities to the Foundation, which are recorded based on estimates of the fair market value received. These in-kind donations are described further in Note 7. There were no donor-imposed restrictions associated with the donated personnel and professional services.

All donated nonfinancial assets, utilities, facilities and services were utilized by the Foundation's programs and supporting services. All donated securities and auction items were monetized.

CASH AND CASH EQUIVALENTS

The Foundation considers all unrestricted highly-liquid investments with an initial maturity of three months or less to be cash equivalents.

INVESTMENTS

Investments in marketable securities are stated at their fair values. Realized gains and losses are the differences between the proceeds received and the cost of investments sold. Unrealized gains and losses are the differences between the fair value and the cost of investments. Both realized and unrealized gains and losses are included in earnings. Investment income and gains/losses are recorded as net assets without donor restrictions unless restricted by the donor or by law. Endowment investment income is reported as net assets with donor restrictions until appropriated for expenditure by the Board.

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

SPLIT-INTEREST AGREEMENTS

Split-interest agreements are agreements where donors enter into a trust or other arrangement whereby the Foundation accepts the assets and agrees to make periodic payments to donors or thirdparty beneficiaries for a specified time. The assets are valued at fair value at the time of donation with a corresponding liability recorded for the present value of the expected future payments due to the donors or third-party beneficiaries with the difference recorded as contributions in the appropriate net asset type based on the donor's restriction. On an annual basis, the Foundation revalues the liability to make future distributions to the designated beneficiaries based on actuarial assumptions. In accordance with the Foundation's accounting for investments, assets held under split-interest agreements are stated at their fair market value. Unrealized gain or loss adjustments to reflect the present value of the estimated annuity payments and actuarial assumptions are included in the accompanying statements of activities. The present value of the estimated future payments is calculated using an actuarial discount rate and applicable mortality tables.

INCOME TAXES

The Foundation is a not-for-profit that is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code and is similarly exempt for state income tax purposes.

The Foundation follows the guidance in the FASB Codification topic related to uncertainty in income taxes, which prescribes a comprehensive model for recognizing, measuring, presenting and disclosing in the financial statements uncertain tax positions that the Foundation has taken or expects to take in its tax returns. Under the guidance, the Foundation may recognize the tax benefit from an uncertain tax position only if it is "more likely than not" that it is sustainable, based on its technical merits. Management has evaluated their material tax positions, which include such matters as the tax-exempt status of the Foundation and various positions relative to potential sources of unrelated business income. Management has analyzed the tax positions taken by the Foundation and has concluded that as of June 30, 2023 and 2022, there are no uncertain positions taken or expected to be taken that would require recognition of a liability or disclosure in the financial statements. The Foundation believes that it has appropriate support for the positions taken on its returns.

The Foundation files U.S. federal and Illinois State informational tax returns.

FUNCTIONAL ALLOCATION OF EXPENSES

The costs of providing various programs and other activities are presented on a functional basis in the statements of activities. Accordingly, certain expenses have been allocated among the programs and supporting services benefited, based on direct charges or appropriate methods determined by management. These allocation methods include allocation of personnel and any other costs deemed to be related to time and efforts expended by employees on different functions.

NOTE 2—CASH AND CASH EQUIVALENTS, AND INVESTMENTS

Restricted cash (See Note 7 for discussion of funds held in custody) and cash equivalents are also included in investments and assets held under split-interest agreements at June 30, 2023 and 2022, respectively.

NOTE 2—CASH AND CASH EQUIVALENTS, AND INVESTMENTS (Continued)

A reconciliation of cash and investments as shown on the June 30 statements of financial position is as follows:

	2023	2022
Cash, Held for Foundation\$ Cash, Held in Custody	2,123,507 12,600	\$ 3,230,936 <u>65,366</u>
Total Cash and Cash Equivalents	2,136,107	<u>\$ 3,296,302</u>
Certificates of Deposit	646,635	<u>\$ 641,198</u>
Short-Term Investments	3,840,032 13,748,519 <u>915,527</u>	$\begin{array}{c} \$ & 2,349,902 \\ & 13,315,469 \\ & 852,216 \end{array}$
Total <u>\$</u>	18,504,078	<u>\$ 16,517,587</u>

NOTE 3—CONCENTRATIONS OF RISK

CREDIT RISK

Custodial credit risk is the potential for a financial institution or counterparty to fail such that the Foundation would not be able to recover the value of deposits, investments or collateral securities that are in the possession of an outside party. The Foundation is aware of such risk and does not believe that a significant risk of loss due to the failure of a financial institution presently exists.

The Foundation maintains its cash and certificates of deposit in several separate accounts at a large national financial institution. These accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of June 30, 2023 and 2022, the combined uninsured balances were \$2,622,252 and \$3,896,601, respectively. The Foundation has not experienced any loss in these accounts. The Foundation believes it is not exposed to any significant credit risk on its cash balance. The investment committee of the Foundation Board reviews the financial health of commercial banking institutions with which the Foundation maintains assets on an annual basis.

The investment portfolio is diversified by type of investments and industry concentrations so that no individual investment or group of investments represents a significant concentration of credit risk.

Credit risk associated with pledges is considered to be limited due to high historical collection rates and because substantial portions of the outstanding amounts are due from contributors supportive of the Foundation's mission.

INTEREST RATE RISK

As a means of limiting its exposure to fair value losses arising from changes in interest rates, as a long-term guideline, the Foundation's investments are allocated between various types of equity investments and fixed-income securities with a target allocation based on desired rate of return over a ten-year period as evaluated by the Foundation's Investment Committee on an annual basis and in consultation with the Foundation's investment advisors.

NOTE 3—CONCENTRATIONS OF RISK (Continued)

MAJOR CONTRIBUTORS

The Foundation's primary source of revenue is contributions. For the years ended June 30, 2023, one donor contributed 13% of total support, revenue and gains (losses). For the years ended June 30, 2022, four donors contributed 119% of total support, revenue and gains (losses), which exceeds 100% due to the large investment loss for the year included in the total. One donor represents 88% and two other donors represent 92% of total pledges receivable as of June 30, 2023 and June 30, 2022, respectively.

NOTE 4-LIQUIDITY AND AVAILABILITY OF RESOURCES

	2023	 2022
Cash, Held for Foundation Short-Term Investments Pledges Certificates of Deposit Endowment Investments Assets Held Under Split-Interest Agreements, net of Obligations . Less: Net Assets With Donor Restrictions - Time and Purpose	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	\$ $\begin{array}{r} 3,230,936\\ 2,349,902\\ 201,150\\ 641,198\\ 13,315,469\\ 375,177\\ (4,690,087)\end{array}$
Less: Net Assets With Donor Restrictions – Endowment Less: Board Designated Quasi-Endowment Less: Board Designated NEIU for You Initiative Less: Board Designated Operating Reserve	(497,767) (113,784)	\$ $(14,331,844) \\ (453,183) \\ (297,332) \\ (45,149) \\ 296,237$

As part of its liquidity management plan, the Foundation attempts to maintain sufficient cash to meet current operating needs. Although the Foundation does not intend to spend its board-designated net assets of \$678,904, these amounts may be undesignated by the board and expended should the need arise. Additionally, the Foundation reasonably anticipates generating sufficient cash from subsequent year contributions to meet future operating expenses.

NOTE 5—PLEDGES

Pledges include unconditional promises to give from private donors and organizations. Pledges receivable consisted of the following as of June 30:

	 2023	 2022
Amounts Due in: Less than one year One to five years	124,000 424,150	\$ 174,000 24,000 2,150
More than five years Total Pledges	548,150	\$ 3,150 201,150

The Foundation's management elected not discount the pledges receivable to present value as required by GAAP because it did not consider it material to the financial statements.

NOTE 6—INVESTMENTS AND FAIR VALUE MEASUREMENTS

The FASB Codification provides a framework for measuring fair value using a hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Foundation has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets or liabilities in inactive markets;
- Inputs other than quoted prices that are observable for the asset or liability;
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2023 and 2022.

Level 1 Fair Value Measurements

Level 1 investments are measured at fair value using the market approach. The market approach values assets at quoted prices in active markets for identical assets. Mutual funds are valued at their market values, which are determined daily and are quoted on a national exchange.

NOTE 6—INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Level 2 Fair Value Measurements

Level 2 investments are measured at the redemption or stated price on the measurement day. These include bank certificates of deposit not included in the investment portfolio.

Level 3 Fair Value Measurements

The Foundation has no level 3 fair value measurements.

Investments and assets held under split-interest agreements are reported at fair value measured on a recurring basis, and at June 30, 2023 consist of the following:

_	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total June 30, 2023
Cash Held in Investments <u>\$</u>	180,373	\$	\$	<u>\$ 180,373</u>
Equity Mutual Funds				
Large Cap Equity	5,653,376			$5,\!653,\!376$
Small Cap Equity	2,124,056			2,124,056
International Equity	3,485,129			3,485,129
Emerging Markets Equity	$1,\!670,\!992$			$1,\!670,\!992$
Real Estate Global	836,890			836,890
Total Equity	13,770,443			13,770,443
Bond Mutual Fund				
Broad Domestic Fixed	$2,\!647,\!249$			$2,\!647,\!249$
Broad Real Assets	651,550			$651,\!550$
Dynamic Fixed	709,163			709,163
Global Fixed	$365,\!613$			$365,\!613$
High Yield Fixed				179,687
Total Bonds	4,553,262			4,553,262
Total Investments <u>\$</u>	18,504,078	<u>\$ </u>	<u>\$ </u>	<u>\$ 18,504,078</u>

Total investment income was comprised of \$447,914 of dividend and interest income, realized losses of \$156,755, and unrealized gains of \$1,391,035, net of \$49,717 of fees for the year ended June 30, 2023.

NOTE 6—INVESTMENTS AND FAIR VALUE MEASUREMENTS (Continued)

Investments and assets held under split-interest agreements are reported at fair value measured on a recurring basis, and at June 30, 2022 consist of the following:

	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total June 30, 2022
Cash Held in Investments <u>\$</u>	534,264	\$	\$	<u>\$ 534,264</u>
Equity Mutual Funds				
Large Cap Equity	4,602,228			4,602,228
Small Cap Equity	1,582,499			1,582,499
International Equity	3,136,252			3,136,252
Emerging Markets Equity	685,341			685,341
Real Estate Global	1,173,452			1,173,452
Total Equity	11,179,772			11,179,772
Bond Mutual Fund				
Broad Domestic Fixed	2,133,487			2,133,487
Broad Real Assets	1,083,170			1,083,170
Dynamic Fixed	1,098,918			1,098,918
Global Fixed	$316,\!942$			316,942
High Yield Fixed	171,034			171,034
Total Bonds	4,803,551			4,803,551
Total Investments <u>\$</u>	16,517,587	<u>\$ </u>	<u>\$ </u>	<u>\$ 16,517,587</u>

Total investment loss was comprised of \$610,609 of dividend and interest income, realized gains of \$133,138, and unrealized losses of \$3,210,144, net of \$53,440 of fees for the year ended June 30, 2022.

NOTE 7-NORTHEASTERN ILLINOIS UNIVERSITY AGREEMENT

On July 1, 2005, the Foundation entered into an agreement with Northeastern Illinois University. Under the terms of the contract, the Foundation aids and assists the University in developing facilities for broader educational opportunities for the service to its students, alumni and citizens of the State of Illinois and of the United States by encouraging gifts of money, property, works of art, historical and other material having educational, artistic and historical value.

In turn, the University will furnish certain services necessary to the operation of the Foundation. The contract may be cancelled upon ninety days written notice by either party. In 2010, the NEIU Alumni Association became part of the Foundation.

During the year ended June 30, 2023, certain personnel services, utilities and facilities of the University with an estimated value of \$659,063 were provided to the Foundation without charge. In turn, the Foundation provided the University with support in the amount of \$827,561 and grants, awards, scholarships and fellowships of \$941,946. The Foundation also provided \$889,577 of grants to two organizations that works in conjunction with the University. There were no donor-imposed restrictions associated with the donated personnel services and facilities from the University.

NOTE 7—NORTHEASTERN ILLINOIS UNIVERSITY AGREEMENT (Continued)

During the year ended June 30, 2022, certain personnel services, utilities and facilities of the University with an estimated value of \$665,522 were provided to the Foundation without charge. In turn, the Foundation provided the University with support in the amount of \$719,251 and grants, awards, scholarships and fellowships of \$968,799. The Foundation also provided \$528,533 of grants to an organization that works in conjunction with the University. There were no donor-imposed restrictions associated with the donated personnel services and facilities from the University.

During the year ended June 30, 2007, the Foundation became the fiscal agent for the Gaining Early Awareness and Readiness for Undergraduate Program ("GEAR UP") scholarship fund which had been set up by the University. The funds were invested and restricted for use by the GEAR UP program. During the year ended June 30, 2023 scholarships awarded were \$52,776 and the custodial assets and liability were credited with \$10 of interest earned. During the year ended June 30, 2022, scholarships awarded were \$334,846 and the custodial assets and liability were credited with \$101 of interest earned. Cash and cash equivalents held in custody relate to funds held for the Gear Up Grant and Gear Up College Success Scholarship Fund.

GEAR UP's assets and liabilities are included in the Statements of Financial Positions and are as follows at June 30:

2	<u>2023</u>		2022
Cash and cash equivalents – Held in Custody <u>\$ 12</u>	<u>,600</u>	<u>\$</u>	65,366
Total Assets Held for GEAR UP <u>\$ 12</u>	<u>,600</u>	<u>\$</u>	65,366
Custodial Funds Liability – GEAR UP <u>\$ 12</u>	<u>,600</u>	<u>\$</u>	65,366

NOTE 8—SPLIT-INTEREST AGREEMENTS

The Foundation is the administrator of eight charitable remainder trusts. The following activity related to the charitable remainder trusts is included in the Statements of Financial Position and Statements of Activities as of and for the year ended June 30:

2023		2022
Assets Held Under Split Interest Agreements <u>\$ 915,527</u>	<u>\$</u>	852,216
Current Portion – Obligations Held Under Split Interest Agreements\$ 43,636	\$	59,155
Long-Term – Obligations Held Under Split Interest Agreement		417,884
Total Obligations Held Under Split Interest Agreements <u>\$ 490,149</u>	<u>\$</u>	477,039
Change in Value of Split Interest Agreements <u>\$ 50,201</u>	<u>\$</u>	(57,252)

NOTE 9-NET ASSETS WITH TIME AND PURPOSE DONOR RESTRICTIONS

Net Assets with time and purpose donor restrictions at June 30 are as follows:

		2023		2022
Scholarships and Fellowships	\$	795,002	\$	799,623
Academics		301,536		298,259
Alumni Association		142,312		147,859
Unappropriated Endowment Fund Earnings		1,923,548		778,757
Other	. <u> </u>	2,372,109		2,665,589
	<u>\$</u>	5,534,507	<u>\$</u>	4,690,087

Amounts released from restrictions during the year ended June 30, 2023 were \$2,450,500 representing \$216,407 of scholarships and fellowships, \$41,701 of academic support, \$46,290 of Alumni Association expenses, \$374,156 of appropriation of endowment assets for expenditure (Note 10) and \$1,771,946 of other expenses.

Amounts released from restrictions during the year ended June 30, 2022 were \$1,949,940 representing \$287,205 of scholarships and fellowships, \$11,393 of academic support, \$8,696 of Alumni Association expenses, \$253,144 of appropriation of endowment assets for expenditure (Note 10) and \$1,389,502 of other expenses. Also, during the year ended June 30, 2022, donors restricted in perpetuity \$1,348 of contributions, which were previously only purpose restricted.

NOTE 10-NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS

Net assets with donor restrictions in perpetuity are comprised of 167 endowment funds in 2023 and 163 in 2022, which were established to support various purposes such as scholarships and lectureships. The endowment also includes one board-designated endowment fund. As required by generally accepted accounting principles, net assets associated with endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The funds are managed jointly and are credited with a proportionate share of dividend and interest income and any realized and unrealized gains and losses.

Gifts of cash, cash equivalents, securities or other assets that are received by the Foundation for its use in perpetuity, are carried and accounted for in these funds. Assets in this classification are considered to be an important part of the Foundation's long-term capital and are invested in accordance with prudent and appropriate investment objectives. Non-cash assets are to be held as long as practicable; cash assets are to be invested in a diversified portfolio of fixed income and equity securities that meet the expected long-term needs of the Foundation.

The Board of Directors of the Foundation have interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA), as adopted by the State of Illinois as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classifies as net assets with donor restrictions in perpetuity (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restrictions in perpetuity is classified as net assets with time and purpose donor restrictions until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

In accordance with UPMIFA, the Foundation considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purposes of the Foundation and the donor-restricted endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Foundation.
- 7. The investment policies of the Foundation.

Endowment net asset composition by type of fund as of June 30, 2023 is as follows:

		With Purpose <u>Restrictions</u>	Restricted <u>in Perpetuity</u>	Total Endowment <u>Net Assets</u>
Donor-Restricted Endowment Funds\$ Quasi Endowment Fund			\$ 14,820,532	
Total Endowment Net Assets $\underline{\$}$	497,767	<u>\$ 1,923,548</u>	<u>\$ 14,820,532</u>	<u>\$ 17,241,847</u>

Endowment net asset composition by type of fund as of June 30, 2022 is as follows:

				Total
W	Vithout Donor	With Purpose	Restricted	Endowment
_	Restrictions	Restrictions	<u>in Perpetuity</u>	Net Assets
Donor-Restricted Endowment Funds\$	_	\$ 778,757	\$ 14,331,844	\$ 15,110,601
Quasi Endowment Fund	453,183			453,183
Total Endowment Net Assets $\underline{\$}$	453,183	<u>\$ 778,757</u>	<u>\$ 14,331,844</u>	<u>\$ 15,563,784</u>

Changes in endowment net assets for the year ended June 30, 2023 are as follows:

							Total
	Without Donor With Purpose			Restricted			Endowment
	Restrictions	R	<u>Restrictions</u>	in	Perpetuity		Net Assets
Endowment Net Assets,							
Beginning of Year	\$ 453,183	\$	778,757	\$	14,331,844	\$	15,563,784
Contributions					438,487		438,487
Investment Income, net of fees	11,353		396,305				$407,\!658$
Net Realized and							
Unrealized Gains	35,191		1,228,416				1,263,607
Change in Value of Split Interest							
Agreement					50,201		50,201
Transfers			(105,774)				(107, 734)
Appropriation of Endowment Assets	· · · · · ·		· · · ·				
for Expenditure			(374,156)				(374,156)
Endowment Net Assets, End of Year	<u>\$ 497,767</u>	\$	1,923,548	\$	14,820,532	\$	17,241,847

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

Changes in endowment net assets for the year ended June 30, 2022 are as follows:

	Without Donor <u>Restrictions</u>	With Purpose <u>Restrictions</u>	Restricted <u>in Perpetuity</u>	Total Endowment <u>Net Assets</u>
Endowment Net Assets,				
Beginning of Year	\$ 652,034	\$ 3,534,298	\$ 13,778,578	\$ 17,964,910
Contributions			609,170	609,170
Investment Income, net of fees	18,002	553,015		571,017
Net Realized and				
Unrealized Losses	(99, 417)	(3,054,064)		(3, 153, 481)
Change in Value of Split Interest				
Agreement			(57, 252)	(57, 252)
Transfers	(110,975)	(1,348)	1,348	(110, 975)
Appropriation of Endowment Assets				
for Expenditure	(6,461)	(253, 144)		(259,605)
Endowmont Not Accesta End of Yoon	\$ 453,183	\$ 778.757	\$ 14.331.844	\$ 15.563.784
Endowment Net Assets, End of Year	<u>\$ 400,100</u>	<u>φ 110,101</u>	<u>\$ 14,001,044</u>	<u>\$ 10,000,704</u>

FUNDS WITH DEFICIENCIES

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may drop below the level that the donor or UPMIFA requires the Foundation to retain as a fund of perpetual duration. Due to realized and unrealized investment losses with the expectation that all efforts are made to restore the value when market conditions improve and that, in accordance with policy, no distributions may be made from the funds in order to allow for this restoration. As of June 30, 2023 and 2022, none of the funds were below the levels that donors required to be maintained in perpetuity.

INVESTMENT GUIDELINES:

The primary investment objectives of the funds are to provide a stable source of perpetual financial support to Foundation beneficiaries and balance the desire to generate sufficient return on investments in order to achieve the stated return objectives with the desire to preserve the real purchasing power of the principal in the long-term. The Foundation's finance committee, subject to annual review and rebalancing as necessary, will determine the allocation of assets, recognizing that returns on investments in this category can vary on a year-to-year basis because of the higher risk associated with higher expected long-term returns.

The Foundation employs a total return investment approach whereby a mix of equity, fixed income, and alternative investments are used to maximize long-term performance for a prudent level of risk.

NOTE 10—NET ASSETS WITH DONOR RESTRICTIONS IN PERPETUITY AND ENDOWMENTS (Continued)

INVESTMENT OBJECTIVES

- Maintaining the purchasing power of current assets and any/all future contributions with respect to inflation by producing positive real rates of return.
- Maximizing return within reasonable and prudent levels of risk.
- Limiting short-term investment losses.
- Portfolio outperformance relative to a customized policy benchmark or asset allocation benchmark over a full market cycle.
- Meeting all anticipated and unanticipated liquidity requirements.
- Controlling costs in administering and managing the portfolio.
- Funding distributions from the portfolio in accordance with the spending policy.

STRATEGIES EMPLOYED FOR ACHIEVING OBJECTIVES

In accordance with the Foundation's investment policy, the portfolio will be diversified in an effort to achieve stated investment objectives and to provide reasonable assurance that no single asset class or security will have a disproportionate impact on absolute performance. Adequate diversification will ensure that the risk level of the overall portfolio will be maintained within a predetermined tolerance. The predetermined tolerance will be based on the expected risk and return profile of the overall portfolio. Should the overall risk/return profile of the portfolio deviate beyond the predetermined tolerance, the portfolio will be rebalanced back to the target risk/return characteristics.

SPENDING POLICY

It is the Foundation's policy to distribute annually up to 5% of a trailing 3 or 5-year average of the endowment's total asset value, with the understanding that this spending rate plus inflation will not normally exceed total return from investment. However, it is understood that this total return basis for calculating spending is sanctioned by the Uniform Prudent Management of Institutional Funds Act (UPMIFA), under which guidelines the University is permitted to spend an amount in excess of the current yield (interest and dividends earned), including realized or unrealized appreciation.

NOTE 11—RELATED PARTY TRANSACTIONS

Contributions from board members totaled 337,554 and 66,444 for the years ended June 30, 2023 and 2022, respectively.

NOTE 12—RECLASSIFICATIONS

Certain prior year amounts have been reclassified to conform to current year presentation.

NOTE 13—SUBSEQUENT EVENTS

Management has evaluated subsequent events through September 20, 2023, the date which the financial statements were available for issue. There were no subsequent events which require disclosure.