

Miguel A Cambray

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SUMMARY

Extensive background in non-profit management, budget oversight and development. Proven ability to collaborate with various constituent groups to further community development. Successful track record of managing costs linked to long and short-term planning objectives. Management oversight of multiple sites and programs. Responsible for compiling program reports and assessments. Exceptional presentation and leadership skills.

EDUCATION

Northeastern Illinois University, Chicago, IL Masters in Higher Educational Leadership (2007)

University of Illinois at Chicago, IL. Baccalaureate in Criminal Law, *summa cum laude* (2001)

PROFESSIONAL EXPERIENCE

Instituto del Progreso Latino, Chicago, IL 2006 – 2008

Director of Development and Communications

- Member of the central administrative team.
- Responsible for development initiatives totaling more than \$800,000.
- Coordinated capital campaign, including a new schools initiative.
- Increased relationships with private and corporate partners resulting in corporate engagement and successful development projects.
- Oversight of grants administration, including project development targeting government and private firms, foundations, and individual donors.
- Worked with multiple department directors to create effective business and marketing plans.
- Facilitated monthly professional leadership meetings for department directors.
- Coordinated outreach to political, professional, and corporate communities.
- Engaged higher education institutions in programs, research, and institutional advancement projects.
- Directed public relations initiatives: media outreach, media kits and press releases and conferences.
- Developed publications and maintained electronic communications including quarterly data summaries, annual reports, and web pages.
- Represented the organization at local and national levels while serving as a liaison to government offices and elected officials.

Youth Development Director

- Initiated strategic plan that created a national funding network.
- Generated over \$750, 000 in revenue to support new programs and site expansion for youth development initiatives.
- Formulated and implemented business plan for the establishment of a new department.
- Increased program budgets from 2003 by 10% each year.
- Generated grants for new program initiatives.
- Managed multi-site programming staff of 18 full-time staff as well as volunteers.
- Implemented student support services for alternative high school
- Created Youth Development Department focused specifically on after-school educational development programs.
- Created model educational services replicated in various high schools and universities in the Chicagoland area.
- Assisted in the creation of a youth development program that served as a model for youth and that has been replicated in 6 cities across the country.
- Developed the organization's nationally recognized college bridge program, "Escalera."
- Created professional development and continued educational opportunities for staff
- Increased the organization's local and national visibility.

PROFESSIONAL EXPERIENCE

Presentations

Hispanic Scholarship Fund "*Bridge Builders*"- *Closing the Gap for Latino Males in Higher Education*- November 15, 2008 at the University of Illinois at Chicago

Closing the Gap for Latino Males in Higher Education, March 28, 2009 at Cal State Dominguez Hills, October 19, 2009

National Council de La Raza Youth Summit- *College Bridge Program Success* – Summer 2004, 2005, 2006, 2007 and 2008

Illinois African American and Latino Higher Education Alliance – Professional Conference- "*Latino Educational Crisis*"- April 24, 2008.

Professional Memberships

ENLACE Advisory Council

Illinois African American and Latino Higher Education Alliance-IALHEA

Illinois Latino Council on Higher Education- ILACHE

ILACHE Latino Policy Group

National Council de La Raza

Peace and Education Committee

Violence and Prevention Committee for Little Village and Pilsen