

CLEVELAND (MIKE) SIMMONS

Executive experienced in facility management, maintenance operations, strategic planning, customer service, team building and business development.

Multifaceted leader successful in utilizing facilities expertise to improve operations of diverse organizations

Responsible for managing 11 million square feet and a \$35 million operating budget

Provided Design Development and Construction support

Involved with over \$350 million of construction in past 7 years

Proven change agent who looks beyond the status quo to identify and capitalize on improvement opportunities.

- ◆ Increased service productivity 80%, improving customer satisfaction while reducing work order backlog.
- ◆ Generated \$2.2 million in new revenue by increasing customer service base.
- ◆ Secured 200% increase in annual funding for capital improvement projects.
- ◆ Negotiated performance-based pay into several unionized labor contracts utilizing interest-based bargaining.

Results-oriented leader with a track record of improving efficiency and reducing cost.

- ◆ Reduced project implementation time 40% after extensive coordination with design engineers and contractors.
- ◆ Reduced utility expense \$3.4 million by implementing energy conservation projects.
- ◆ Saved \$1.3 million in 1-year by restructuring the service organization.

EDUCATION & CREDENTIALS

B.S., Mechanical Engineering, 1988 • General Motors Institute • Flint, Michigan

Green Belt, Six Sigma Certification, 2004

Member: Building Owners and Managers Association, The Association of Energy Engineers

PROFESSIONAL EXPERIENCE

WAYNE STATE UNIVERSITY, Detroit, MI

1997 – Present

Director, Facilities Operations

- ◆ Responsible for managing a \$35 million operating budget, while directing a service staff of 340 + employees.
- ◆ Achieved \$3.4 million reduction in energy cost in 1-year. Developed alternative energy solutions.
- ◆ Established process improvement team to continually enhance service delivery methods.
- ◆ Implemented organizational critical incident management response procedures.

BARTON MALOW COMPANY, Southfield, MI

1995 – 1997

Project Engineer/Superintendent

- ◆ Managed construction of \$62 million automotive plant expansion within budget and scheduled completion time.
- ◆ Secured multiple multi-million dollar project scope additions. Retained major construction management position.

CHILDREN'S HOSPITAL OF MICHIGAN, Detroit, MI

1993 – 1994

Manager, Engineering & Maintenance

- ◆ Restructured maintenance organization to increase revenue 5%. Managed operations budget and 28 employees.
- ◆ Increased department productivity, enhanced customer satisfaction and united management and union efforts.

GENERAL MOTORS POWERTRAIN PLANT, Toledo, OH/GM Technical Center, Warren, MI

1983 – 1993/1994 - 1995

Plant Engineer

- ◆ Improved chiller plant efficiency; reduced operating cost 20%.
- ◆ Achieved \$800,000 savings through standardized equipment procurement strategies.
- ◆ Implemented energy management system and equipment shutdown procedures resulting in 7% energy reduction.